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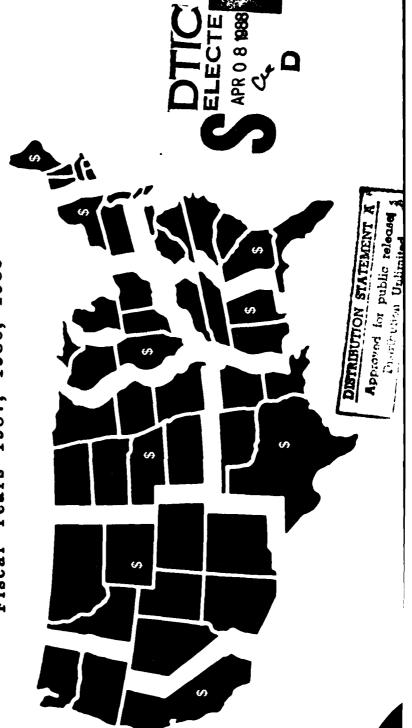


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### UNG FILE COPY PRIME CONTRACT AWARDS Department of Defense

PEGION AND STATE

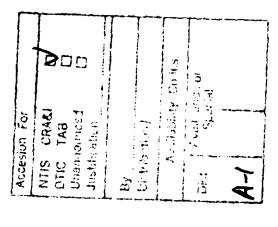
Fiscal Years 1987, 1986, 1985



# PRIME CONTRACT AWARDS BY REGION AND STATE

Fiscal Years 1987, 1986, and 1985

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports



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#### **FOREWORD**

Prime Contract Awards by Region and State is published annually. This issue provides information on the geographical distribution of Department of Defense prime contract awards over \$25,000 for Fiscal Years (FY) 1987, 1986, and 1985 by the United States census region and state.

This information is detailed in ten tables and three figures showing:

- - **(M**
- The net value and percent distribution of awards, by region and state, for FY 1987, 1986, and 1985; The net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1987, 1986, and 1985; The net value and percent distribution of awards in the 25 major procurement programs for each state for FY 1987, 1986, and 1985; and Data on research, development, test, and evaluation (RDT&E) awards by region and state according to the type of contractor for FY 1987, 1986, 4

annual report

### TABLE OF CONTENTS

| PAGE  |
|---|
| INTRODUCTION  |
| PART I - Distribution of Prime Contract Awards Over \$25,000 by Region and State                                |
| PART II - Distribution of Prime Contract Awards Over \$25,000 for Major Hard Goods                              |
| PART III - Distribution of Prime Contract Awards Over \$25,000  by State  |
| PART IV - Distribution of Prime Contract Awards Over \$25,000 for Research, Development, Test and Evaluation 71 |

### LIST OF TABLES

### INTRODUCTION

This report contains a variety of data on the distribution of prime contract awards over \$25,000 within the United States, by census region and state, for Fiscal Years (FY) 1987, 1986, and 1985.

This publication is divided into four Parts: Part I, Distribution of Prime Contract Awards Over \$25,000 by Region and State; Part II, Distribution of Prime Contract Awards Over \$25,000 for Major Hard Goods; Part III, Distribution of Prime Contract Awards Over \$25,000 by State; Part IV, Distribution of Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation Prime contract data are not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted.

### Notes on Coverage

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communication services in most cases have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

Foreign Military Sales (FMS) contract actions entered into overseas, and other contract actions for work performed outside the Amounts not distributed by state include contract actions of \$25,000 or less, contract actions performed in classified locations,

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

- The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.
- be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. However, the contract for manufacturing such equipment is reported according to the location of the manufacturer's plant. Therefore, aircraft, missile, or other program contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of Contracts for all other types of equipment and parts for repair, maintenance, overhaul, modification, or other services, which can nstruments, parts, or support equipment may be located.
- The dollar value shown for each category includes the RDT&E work associated with it. RDT&E coverage includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. Full definitions for each of these categories are provided in Federal Acquisition Regulation 35.001. က
- 4. Figures in these tables may not add up due to rounding

#### **Highlights**

Total prime contract awards in FY 1987 totaled \$156,508 million, a decrease of \$2,321 million or 1.5 percent less than FY 1986. Awards over \$25,000 for work performed within the United States, by census region and state, are shown in this report. These awards totaled \$133,262 million in FY 1987. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

| Type of Awards                                   | Awards i  | Awards in FY 1987 | Awards i<br>Millions | Awards in FY 1986 illions Percent | Awards ii<br>Millions | Awards in FY 1985 |
|--|-----------|-------------------|----------------------|-----------------------------------|-----------------------|-------------------|
| TOTAL - Prime Contract Awards                    | \$156,508 | 100               | \$158,829            | 100                               | \$163,725             | 100               |
| LESS Work Outside the United States              | 8,863     |                   | \$ 9,015<br>12,295   | w «                               | \$ 8,611              | 8,                |
| Not Assigned to a State SUBTOTAL                 | \$ 23,245 | 15                | 1,493                | ,-   -                            | \$ 23,629             | 2   4             |
| TOTAL - Awards Distributed to Regions and States | \$133,262 | 85                | \$136,026            | 86                                | \$140,096             | 86                |

Note: Figures in this table may not add up due to rounding.

# PART I DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 BY REGION AND STATE

The U.S. census regions are shown in Figure 1-1 (page 4). The three regions that received the largest share of the awards in FY 1987 were the Pacific (21.7 percent), the South Atlantic (19.0 percent), and the Middle Atlantic (12.6 percent). (See Figure 1-2, page 5.) Those regions that make up the eastern part of the United States received awards totaling \$73,766 million or 55.4 percent. The western regions received the remaining 44.6 percent of the awards totaling \$59,496

Table 1-1 (page 6) shows the net value and percent distribution of awards, by region and state, for FY 1987, 1986, and 1985. The two regions showing the largest percentage increases in the net value of total awards over FY 1986 were Mountain, up \$1,974 million or 32.0 percent and South Atlantic, up \$3,080 million or 13.9 percent. The region showing the largest percentage decrease in the net value of total awards compared to FY 1986 was West South Central, down \$2,414 million or -17.0 percent. The remaining regions had award changes in FY 1987 ranging from -0.8 to -9.6 percent. In individual states, Utah had a 65.7 percent increase in the net value of total awards from FY 1986 to FY 1987. Ten

other states showed award increases of 20 percent or greater. Fourteen states had award increases of less than 20 percent. The remaining twenty-six states all had award decreases from FY 1986 to FY 1987.

The following table shows the ten states with the largest percentage change in awards from FY 1986 to FY 1987

| DOLLAR<br>CHANGE<br>(\$000) | \$ 468,921<br>90,700<br>-70,074<br>31,489<br>2,405,456<br>819,230<br>44,623<br>-709,603                          |
|-----------------------------|--|
| PERCENT                     | 0001<br>0001<br>0440044444<br>7-888889999  |
| STATE                       | Utah<br>Nevada<br>South Dakota<br>Montana<br>Wyoming<br>Virginia<br>Colorado<br>West Virginia<br>Maine<br>Kansas |

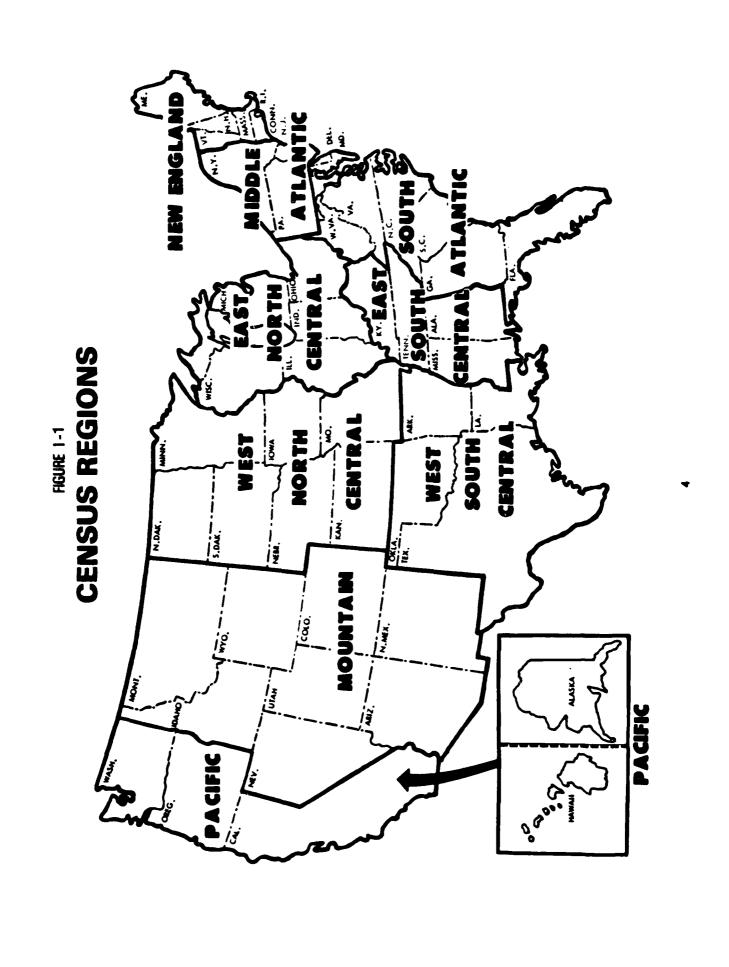


FIGURE 1-2
PRIME CONTRACT AWARDS OVER \$25,000 - BY REGION
FISCAL YEARS 1987 AND 1986

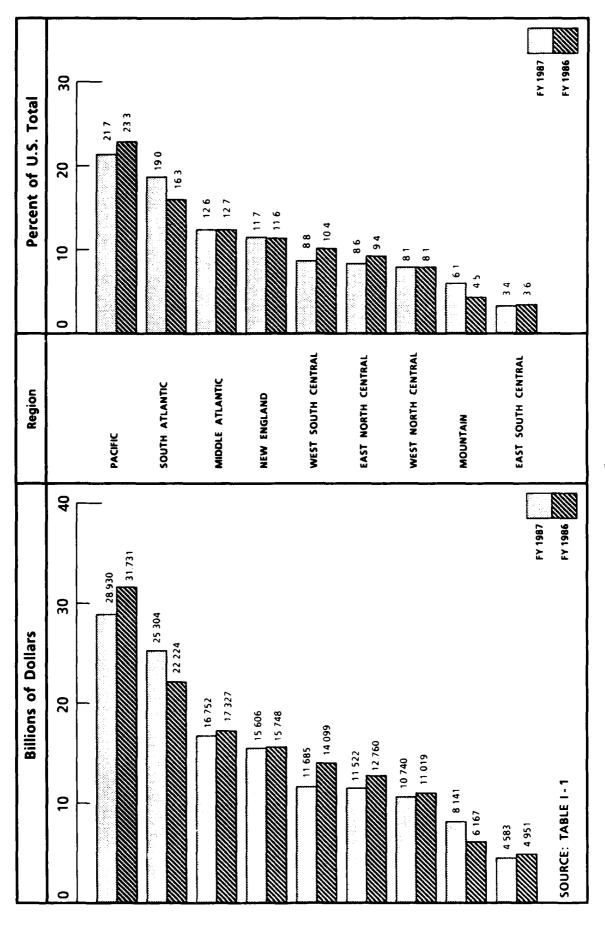


TABLE I-1. NET VALUE AND PERC. NT DISTRIBUTION OF DOD PRIME CONTRACTS OVER \$25,000 BY REGION AND STATE: FY 1987, 1986, AND 1985

|   | !     | -   | THOUSANDS OF DOLL   | LARS  | PERC                   | ERCENT OF U.             | S. TOTAL             |
|---|-------|---|---|---|------------------------|--------------------------|----------------------|
| REGION AND STATE  | TE    | FY 1987   | FY 1986   | FY 198  | FY 1987                | FY 1986                  | FY 1985              |
| U. S. TOTAL   | **    | 133,262,363   | \$136,026,128   | \$140,09 <sup>6</sup> ,281  | 100.0                  | 100.0                    | 100.0                |
| NEW ENGLAND<br>Connecticut  |       | 20 50   | 41.06   | 3 44  | œ                      | 4                        | 0 7                  |
| Maine   |       | 830.45  | 584 19  | 956. /5   | • -                    |                          |                      |
| Massachusetts<br>New Hampshire  |       | 8,685,102<br>468,940  | 8, 734, 860<br>471, 171   | 7,713,546 678,188   | ิ<br>กั <b>4</b>       | ქი                       | က<br>လက်ပ            |
| Vermont   | TOTAL | 13,25   | 23,61   | 63,42   | 1.7                    | =<br>                    | ::                   |
| MIDDLE ATLANTIC<br>New Jersey<br>New York<br>Pennsylvania                       | TOTAL | 3,282,518<br>9,624,803<br>3,844,665<br>16,751,986           | 3.226.454<br>9.908.384<br>4.191.663<br>17.326.501                         | 3.862.142<br>10.032,702<br>4.148,728<br>18.043,572                          | 22.25<br>2.29<br>6.99  | 4.7<br>4.1.5<br>7.       | 23.72<br>123.02<br>9 |
| EAST NORTH CENTRAL Illinois Indiana Michigan Ohio Wisconsin                     | TOTAL | 1,924,355<br>2,230,767<br>1,865,981<br>4,549,702<br>951,146 | 1,734,752<br>2,490,142<br>2,353,102<br>5,200,927<br>981,416<br>12,760,339 | 1,693,394<br>3,176,772<br>2,789,002<br>4,648,327<br>1,064,501<br>13,371,996 |                        | w w                      | -7778 g              |
| WEST NORTH CENTRAL<br>Iowa<br>Kansas<br>Minnesota<br>Missouri<br>Nebraska       |       | 5,996<br>1,244,903<br>2,426,194<br>5,996,537<br>158,3702    | 579 819<br>1,954,506<br>2,354,596<br>5,547,581<br>225,595                 | 589, 762<br>2, 138, 934<br>2, 297, 918<br>7, 612, 713<br>106, 535           | _ <b>4</b><br>rvù@rv\- | 4<br>44///               | ~~R<br>4884~~        |
|   | TOTAL | 57,55<br>40,31  | 27,63<br>18,95  | 77,54<br>16,86  | 8                      |                          | .E.4.                |
| SOUTH ATLANTIC<br>Delaware<br>District of Col<br>Florida<br>Georgia<br>Maryland |       | 197 945<br>1 271 879<br>5 797 498<br>3 512 483<br>4 752 454 | 224 478<br>956 793<br>5 664 138<br>3 764 109<br>4 536 515                 | 261 408<br>1, 103 549<br>5, 271 239<br>3, 520 329<br>4, 608, 106            | -4/2W<br>-04/00        | <b>₩</b> 08<br>0,7,0,8,0 | നവന<br>വയയുന         |
|   |       |   |   |   |                        |                          |                      |

Note: An "" in the percent column represents a figure of less than 0.05 percent.

TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACTS OVER \$25,000 BY REGION AND STATE: FY 1987, 1986, AND 1985

(Concluded)

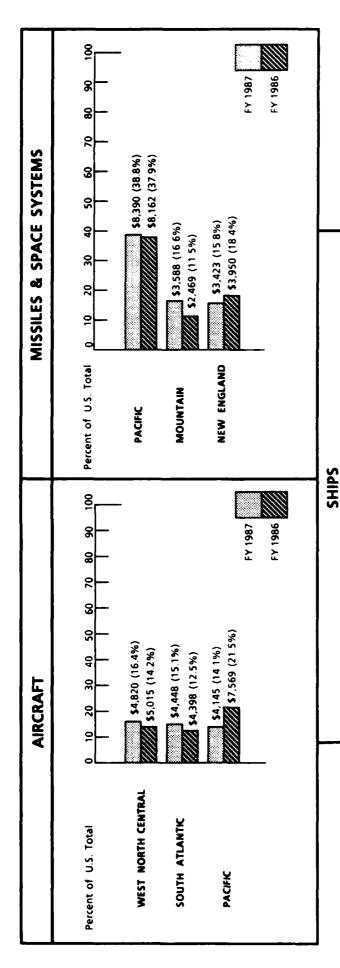
|  |       | -  | THOUSANDS OF DOLLARS  | RS  | PERC  | ERCENT OF U.             | .S. TOTAL  |
|--|-------|--|---|---|---|--------------------------|--|
| REGION AND STATE   | TE    | FY 1987  | FY 1986   | FY 1985   | FY 1987   | FY 1986                  | FY 1985  |
| SOUTH ATLANTIC (Cont.)<br>North Carolina<br>South Carolina                                     | •     | 242,66   | .049 .03<br>.521 .07  | ,028,56<br>490,28   | •   |                          | r.w.   |
| Virginia<br>West Virginia  | TOTAL | 7,807,482<br>150,068<br>25,303,541   | 5,402,026<br>105,445<br>22,223,610  | 6, 156, 758<br>90, 336<br>22, 540, 582  | v <u>e</u><br>v <u> </u>  |                          |  |
| EAST SOUTH CENTRAL<br>Alabama<br>Kentucky<br>Mississippi<br>Tennessee                          | TOTAL | 1,660,857<br>462,067<br>1,473,722<br>985,921<br>4,582,567  | 1, 603, 851<br>557, 188<br>1, 633, 739<br>1, 156, 601<br>4, 951, 379                    | 1,417,942<br>505,511<br>1,309,653<br>793,420<br>4,026,526                                 | 3   | ~ ~ w                    | —  |
| WEST SOUTH CENTRAL<br>Arkansas<br>Louisiana<br>Oklahoma<br>Texas                               | TOTAL | 737,852<br>1,685,391<br>607,866<br>8,654,123<br>11,685,232   | 886,697<br>1,497,656<br>774,616<br>10,940,227<br>14,099,196                             | 809 597<br>2,175,371<br>602,378<br>10,561,556<br>14,148,902                               | <br>  | 1.1<br>8.0<br>10.4       | 1.6<br>7.5<br>10.1   |
| MDUNTAIN<br>Arizona<br>Colorado<br>Idaho<br>Montana<br>Nevada<br>New Mexico<br>Utah<br>Wyoming | TOTAL | 3,210,836<br>2,716,215<br>74,157<br>93,489<br>232,119<br>583,669<br>1,183,069<br>1,183,069<br>1,183,069<br>1,183,069 | 2,632,399<br>1,896,985<br>62,910<br>62,000<br>141,148<br>714,148<br>92,152<br>6,167,085 | 2,005,768<br>1,563,371<br>50,430<br>101,983<br>127,615<br>492,284<br>788,794<br>5,254,831 | 404400-   | 4<br>6400-4N-N           |  |
| PACIFIC<br>Alaska<br>California<br>Hawaii<br>Oregon<br>Washington                              | TOTAL | 555 074<br>24 514 511<br>461 449<br>286 582<br>3 112 025<br>28 929 641   | 564,681<br>27,737,750<br>562,843<br>340,069<br>2,525,250<br>31,730,593                  | 29, 114, 566<br>626, 153<br>255, 885<br>3, 559, 364<br>34, 106, 371                       | 18 18 4 4 2 2 2 2 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 | 20 20<br>444.60<br>23.00 | 20<br>20<br>24<br>20<br>24<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20 |

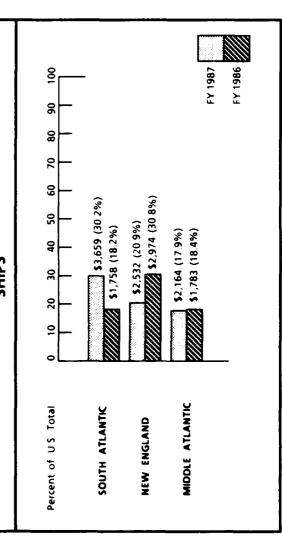
# DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS

Figure II-1 (page 10) shows the top three regions for FY 1987 in each of the seven major hard goods programs as well as the net value and percent distribution of awards in each region for FY 1987 and 1986. The Pacific region ranked as one of the top three regions most frequently, placing in the top three for six out of the seven programs.

Table II-1 (page 12) shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1987, 1986, and 1985. Table II-2 (page 14) shows that awards within these hard goods programs accounted for 74 percent of all prime contract awards in FY 1987 and FY 1986, a two percent decrease from the FY 1985 figure. The net value within the seven major hard goods programs, both as a percentage of all awards and as a percentage of all hard goods awards, shows aircraft awards decreased in FY 1987 from FY 1986, while ships and electronics & communication equipment increased of awards in all hard goods programs experienced only a 1.1 percent decrease in FY 1987. The percentage distribution of awards during the same time period.

REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS: FY 1987 AND 1986 Figure II-1





\*Dollars in Millions

SOURCE: Table II-1

Figure II-1 (Concluded)

# REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS: FY 1987 AND 1986

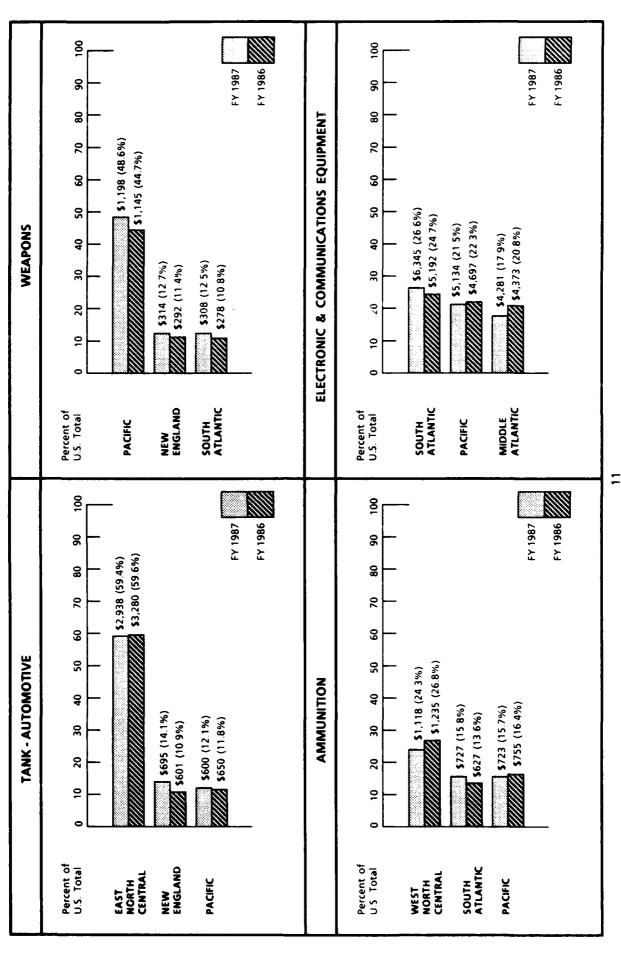


TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACTS OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FY 1987, 1986, AND 1985

|   |   | THOUSANDS OF DOLLARS   |  | PERCENT   | NT OF U.S  | TOTAL  |
|---|---|--|--|---|--|--|
| REGION AND STATE  | FY 1987   | FY 1986  | FY 1985  | FY 1987   | FY 1986  | FY 1985  |
| AIRCRAFT NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL SOUTH ATLANTIC EAST SOUTH CENTRAL WEST SOUTH CENTRAL WEST SOUTH CENTRAL MOUNTAIN PACIFIC                  | 3,469,865<br>3,764,837<br>3,058,575<br>4,820,446<br>4,347,446<br>1,393,521<br>4,144,621<br>29,478,137 | 3,577,664<br>4,462,851<br>5,010,761<br>5,010,361<br>4,397,382<br>4,897,330<br>7,569,062<br>7,569,062<br>35,281,050 | 4, 632, 738<br>4, 576, 582<br>4, 104, 748<br>6, 107, 1075<br>4, 107, 1075<br>8, 800, 501<br>8, 800, 505<br>38, 507 | 8844-157-7-100  | 551-451-8.926<br>- 6648-6486   | 12.00<br>1.00<br>1.00<br>1.00<br>1.00<br>1.00<br>1.00<br>1.00  |
| MISSILE AND SPACE SYSTEMS NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL WEST NORTH CENTRAL SOUTH ATLANTIC EAST SOUTH CENTRAL WEST SOUTH CENTRAL MOUNTAIN PACIFIC | 3,422,515<br>1,262,253<br>1,208,819<br>1,208,819<br>1,515,842<br>3,587,633<br>8,390,132<br>633        | 3,950,079<br>1,035,636<br>1,264,011<br>1,864,837<br>1,977,417<br>2,469,274<br>8,162,031<br>21,509,736              | 3,157,510<br>1,089,713<br>1,66,001<br>2,316,060<br>2,316,782<br>3,16,713<br>1,569,936<br>1,973,362<br>8,823,690    | 20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00<br>20.00 | 84 . 78 . 29 . 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1 .   | 8.00   |
| SHIPS NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL WEST NORTH CENTRAL SOUTH ATLANTIC EAST SOUTH CENTRAL WEST SOUTH CENTRAL MOUNTAIN PACIFIC                     | 2,531,769<br>2,163,861<br>216,612<br>3,656,237<br>3,656,237<br>934,407<br>67,532<br>1,652,196         | 2,974,498<br>1,782,564<br>377,586<br>1,757,586<br>1,233,357<br>1,233,357<br>19,903<br>908,398<br>9,665,816         | 2,474,140<br>2,325,407<br>252,731<br>2,656,362<br>628,856<br>1,443,898<br>1,071,352<br>10,912,835                  | 20.9<br>17.9<br>30.44<br>10.0<br>10.0<br>10.0   | 8.4.0.4.0.00<br>8.4.0.4.0.00<br>8.4.0.4.0.00   | 22<br>22<br>22<br>24<br>24<br>25<br>25<br>26<br>26<br>26<br>26<br>26<br>26<br>26<br>26<br>26<br>26<br>26<br>26<br>26 |
| TANK-AUTOMOTIVE NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL WEST NORTH CENTRAL SOUTH ATLANTIC  | 694,829<br>223,501<br>2,937,923<br>223,813<br>85,210  | 601,387<br>474,854<br>3,280,306<br>243,294<br>118,629  | 626.573<br>156.550<br>3.891,009<br>212,726<br>95,411   | 4.08<br>6.44<br>7.4.07  | 01<br>08<br>0.8<br>0.9<br>0.4<br>0.4<br>0.4<br>0.4<br>0.4<br>0.4<br>0.4<br>0.4<br>0.4<br>0.4 | 11.2<br>2.8<br>3.8<br>1.7  |

TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACTS OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FY 1987, 1986, AND 1985

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|   |   | F  | THOUSANDS OF DOLLARS   | RS  | PERCENT   | INT OF U.S  | . TOTAL   |
|---|---|--|--|---|---|---|---|
| REGION AND STATE  | FY 1  | 987  | FY 1986  | FY 1985   | FY 1987   | FY 1986   | FY 1985   |
| TANK-AUTOMOTIVE (Cont.)<br>EAST SOUTH CENTRAL<br>WEST SOUTH CENTRAL<br>MOUNTAIN<br>PACIFIC  | )<br>87<br>67<br>23<br>23<br>TOTAL 4,943  | . 593<br>. 574<br>. 686<br>. 686   | 71,685<br>47,422<br>15,294<br>650,211<br>5,503,082   | 32,948<br>37,300<br>18,777<br>523,508<br>5,594,802  | 1.8<br>100.0  |   | 600<br>7  |
| WEAPONS NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL WEST NORTH CENTRAL SOUTH ATLANTIC EAST SOUTH CENTRAL WEST SOUTH CENTRAL MOUNTAIN PACIFIC                       | 313<br>307<br>307<br>140<br>140<br>140<br>96<br>117<br>117<br>117<br>117<br>117<br>117<br>117<br>117<br>117<br>11 | 2455989<br>272233<br>2745598<br>275598<br>275598   | 291 983<br>146, 163<br>201, 017<br>105, 738<br>22, 963<br>226, 022<br>113, 371<br>1, 144, 881<br>2, 559, 878 | 347 782<br>143,434<br>208 133<br>208 133<br>36,024<br>184 331<br>184 339<br>1 435,892<br>2 763,321            | 22.00.00.4.00<br>7.2.0.00.4.00<br>7.2.0.00.8.00         |   | 27.2.2.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0  |
| AMMUNITION NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL VEST NORTH CENTRAL SOUTH ATLANTIC EAST SOUTH CENTRAL WEST SOUTH CENTRAL WEST SOUTH CENTRAL MOUNTAIN PACIFIC | 84<br>333<br>460<br>1.117<br>725<br>507<br>154<br>154<br>1722<br>1722   | 8622<br>8624<br>8624<br>8622<br>861<br>861<br>861<br>861<br>861<br>861<br>861<br>861<br>861<br>861 | 165,335<br>1,234,600<br>626,935<br>826,697<br>81,259<br>134,206<br>754,717<br>4,599,717                      | 199,951<br>543,227<br>1,316,722<br>390,007<br>397,555<br>358,057<br>117,921<br>17,921<br>555,255<br>4,736,556 | 0.5421 0.00<br>8.00.00<br>8.00.00<br>9.00.00<br>0.00.00 | 2000<br>2000<br>2000<br>2000<br>2000<br>2000<br>2000<br>200 | 40112<br>20112<br>2018<br>44<br>61<br>101<br>101<br>101<br>101<br>101<br>101<br>101<br>101<br>101 |
| ELECTRONICS AND COMMUNIC NEW ENGLAND MIDDLE ATLANTIC EAST NORTH CENTRAL WEST NORTH CENTRAL SOUTH ATLANTIC EAST SOUTH CENTRAL WEST SOUTH CENTRAL MOUNTAIN PACIFIC      | ICATION EQUIP<br>2,818<br>4,280<br>4,280<br>1,488<br>6,344<br>6,348<br>136<br>1,041<br>1,041<br>1,041<br>23,133   | 707<br>707<br>707<br>707<br>708<br>708<br>708<br>708<br>708<br>708                                 | 2,135,358<br>1,214,572<br>1,502,018<br>5,1502,030<br>1,25,837<br>847,100<br>21,050,029                       | 1,987,704<br>6,241,505<br>1,608,358<br>4,841,269<br>1,272,105<br>841,658<br>23,592,203                        | 26.22<br>26.22<br>3.36<br>100<br>100<br>100             | 0.00<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00<br>0.00<br>0.0 | 22.00.00<br>20.00.00<br>24.00.00<br>24.00.00<br>24.00.00  |

NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER \$25,000 BY HARD GOODS PROGRAM: FISCAL YEARS 1987, 1986, AND 1985 TABLE 11-2

(Amounts in Millions)

| 267                                     | FY             | FY 1987       |                       | FΥ                       | FY 1986       |                       | F                         | FY 1985       |                       |
|---|----------------|---------------|-----------------------|--------------------------|---------------|-----------------------|---------------------------|---------------|-----------------------|
| of<br>Of<br>Awards                      | Awards         | % of<br>Total | % of<br>Hard<br>Goods | Awards                   | % of<br>Total | % of<br>Hard<br>Goods | Awards                    | % of<br>Total | % of<br>Hard<br>Goods |
| GRAND TOTAL - Prime Contract Awards     | \$133,262      | 100           | <b>∀</b> \            | \$136,026                | 100           | Z<br>Z                | \$140,096                 | <u>\$</u>     | Z Z                   |
| HARD GOODS - Total                      | 99,107         | 4             | 9                     | 100,169                  | 74            | <u></u>               | 106,092                   | 2             | 81                    |
| Aircraft                                | 29,478         | 22            | 8                     | 35,281                   | 56            | 35                    | 38,449                    | 27            | 36                    |
| Systems Systems Ships Tank - Automotive | 21,631 12,111  | ტ<br>დ 4      | 22<br>12<br>5         | 21,510<br>9,666<br>5,503 | 16            | 10                    | 20,475<br>10,913<br>5,595 | £ 8 4         | <b>6</b> 0 4          |
| Weapons<br>Ammunition<br>Electronics &  | 2,465<br>4,592 | 900           |                       | 2,580<br>4,580<br>6,599  | 900           | ာကဟ                   | 2,763<br>4,737            | 00            | ກຕທ                   |
| Communication<br>Equipment              | 23,886         | <b>48</b>     | 24                    | 21,050                   | 15            | 21                    | 23,161                    | 17            | 22                    |
| OTHER SUPPLIES & SERVICES - Total       | 34,155         | 26            | N/N                   | 35,857                   | 26            | <b>V</b>              | 34,004                    | 24            | N/A                   |

Note: Figures in this table may not add up due to rounding.

# DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 BY STATE **PART** I

The net value and percent distribution of awards in each of the 25 major procurement programs for the fiscal years 1985 through 1987 for individual states are provided in Tables III-1, beginning on page 17. Table III-2 (page 69) shows the five leading states in each of these 25 procurement programs for FY 1987. While California ranked first in eight of the programs, there was a broad representation of other states in the top five rankings. A total of 33 states appear in the table, one more than in FY 1986. In FY 1987, 13 states ranked first in one or more of the programs compared to 12 states in FY 1986.

### UNITED STATES - TOTAL

### (Amounts in Thousands)

|  | FISCAL YEAR  | AR 1987           | FISCAL YEAR   | 4R 1986            | FISCAL YE  | EAR 1985           |
|--|--|-------------------|---|--------------------|--|--------------------|
| PROGUREMENT<br>PROGRAM   | VALUE  | ERCENT<br>OF U.S. | VALUE   | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. |
| TOTAL  | 133,262,363  | 100.0             | 136,026,128   | 100.0              | 140,096,281  | 100.0              |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 18.694.995<br>5.898.378<br>4.884.764<br>21.630.863<br>12.111.056         | 00000             | 23,247,087<br>7,370,254<br>4,663,709<br>21,509,736<br>9,665,816 | 0.0000             | 24,663,568<br>8,170,218<br>5,614,791<br>20,474,767<br>10,912,835 | 00000              |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 3, 235, 910<br>1, 708, 071<br>2, 465, 015<br>4, 592, 385<br>23, 886, 234 | 0.000             | 3,686,804<br>1,816,278<br>2,559,878<br>4,599,214<br>21,050,029  | 00000              | 3,451,470<br>2,143,332<br>2,763,321<br>4,736,556<br>23,161,479   | 00000              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 2,872,701<br>94,582<br>15,739<br>1,040,557<br>82,262                     | 0.000             | 6.857.323<br>130.700<br>20.015<br>1.035.452<br>86.274           | 00000              | 5.703.972<br>130.611<br>1.023.344<br>142.724                     | 00000              |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 1,178,608<br>332,712<br>8,678,139<br>134,482                             | 00000             | 1, 257, 949<br>3, 068<br>285, 848<br>7, 536, 375<br>153, 394    | 00000              | 1,021,909<br>3,795<br>324,838<br>7,788,877<br>157,536            | 00000              |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 477,256<br>103,967<br>113,273<br>5,427,003<br>13,595,740                 | 00000             | 555, 434<br>111, 805<br>133, 919<br>4, 835, 254<br>12, 854, 513 | 00000              | 451,021<br>112,673<br>204,609<br>5,638,035<br>11,290,886         | 00000              |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

#### Alabama

(Amounts in Thousands)

|  | FISCAL YEA  | YEAR 1987          | FISCAL YE                                       | YEAR 1986   | FISCAL YE                                       | YEAR 1985          |
|--|---|--------------------|---|---|---|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE   | PERCENT<br>OF U.S. | VALUE   | PERCENT<br>OF U.S.  | VALUE   | PERCENT<br>OF U.S. |
| TOTAL  | 1,660,857   | 1.2                | 1,603,851                                       | 1.2   | 1,417,942                                       | 1.0                |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 67,646<br>309<br>193,532<br>459,302<br>27,129       | 4 0 - 0            | 98,805<br>1,008<br>215,805<br>344,297<br>51,175 | 4<br>4 660  | 239,688<br>2,168<br>96,937<br>275,604<br>28,905 | 0.* <u></u>        |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 24, 129<br>21, 468<br>23, 460<br>55, 697<br>76, 967 | -0-<br>-0000       | 15,265<br>28,730<br>48,538<br>61,978<br>61,793  | 4.000.00  | 4,555<br>13,764<br>32,886<br>74,035<br>106,457  | -6568              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 11,307<br>97<br>0<br>93,743<br>2,112                | 4-000              | 14,529<br>43<br>127,757<br>1,112                | 20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>20<br>2 | 17,148<br>459<br>1,178<br>108,231<br>9,527      | 2000<br>2400<br>7  |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION  | 12,631<br>0<br>3,299<br>150,879<br>3,536            | 2.70               | 9,980<br>1,300<br>190,329<br>212                | 2<br>8000-  | 13,798<br>0<br>1,961<br>87,980<br>897           | 400-0              |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 2,678<br>304<br>1,562<br>105,988<br>293,082         |                    | 2,399<br>631<br>338<br>107,220<br>220,607       | 4.66.56   | 1,820<br>208<br>15,470<br>88,182<br>196,084     | 4000               |

#### Alaska

### (Amounts in Thousands)

|  | FISCAL YEAR 1987                    | AR 1987   | FISCAL YEAR                       | AR 1986            | FISCAL YEAR 1985                       | AR 1985            |
|--|-------------------------------------|---|-----------------------------------|--------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                               | PERCENT<br>OF U.S.  | VALUE                             | PERCENT<br>OF U.S. | VALUE                                  | PERCENT<br>OF U.S. |
| TOTAL  | 555,074                             | ₹.  | 564,681                           | 4                  | 550,403                                | 4.                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS  | 73<br>73<br>00<br>50                | 0, 00, <del>x</del>   | 2,780<br>0<br>6,080<br>485        | * - **             | 460<br>62<br>1833<br>0                 | ***                |
| COMBAT VEHICLES NON-COMBAT VEHICLES AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP PETROLEUM   | 112<br>112<br>70,668<br>62,361      | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | 59, 624<br>156, 724               | 00000              | 34<br>159<br>235<br>27, 227<br>89, 079 | *** 7.9            |
| OTHER FUELS AND LUBRICANTS BUILDING SUPPLIES SUBSISTENCE CONSTRUCTION CONSTRUCTION   | 440<br>3,073<br>283,836<br>147      | e<br>6<br>6<br>7<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8 | 13,073<br>36<br>781<br>231,858    | 0 * E              | 15,462<br>186<br>2,277<br>2,86,581     | *.75<br>*.75       |
| MEDICAL & DENTAL SUPPLIES & EQUIP<br>PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES | 30<br>32<br>249<br>3,895<br>130,108 | ***   | 30<br>58<br>32<br>1,711<br>91,409 | *~**               | 2.075<br>96,353                        | o                  |
|  |                                     |   |                                   |                    |  |                    |

#### Arizona

### (Amounts in Thousands)

|  | FISCAL YEAR   | YEAR 1987          | FISCAL YE                                      | YEAR 1986          | FISCAL YE   | YEAR 1985          |
|--|---|--------------------|--|--------------------|---|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE   | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. | VALUE   | PERCENT<br>OF U.S. |
| TOTAL  | 3,210,836   | 2.4                | 2,632,399                                      | 6                  | 2,005,768   | 4.                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                      | 986,442<br>42,661<br>157,113<br>1,172,227<br>12,567 | ი იი<br>ი/24-      | 429.205<br>71.372<br>82.842<br>1.206.147       | ~~~N<br>&0&9-      | 75 406<br>111 928<br>114 513<br>843 595<br>18 381 | -04<br>640-0       |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMINITION ELECTRONICS AND COMMUNICATION EQUIP                                     | 5,203<br>6,638<br>12,541<br>109,625<br>324,034      | /40/44             | 4 375<br>4 576<br>12 290<br>105 879<br>416 641 | 22.5.2.            | 3 893<br>3 554<br>73 078<br>398 247               | 1.4.1.6.7          |
| PETROLEUM<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE         | 1,002<br>2,337<br>1,231                             | * 000-             | 6,322<br>133<br>6,157<br>1,116                 |                    | 3,040<br>3,656<br>193<br>846                      | -04                |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 382<br>187,900<br>0<br>1,114<br>1,656               | 2 - 2 - 2 - 2 - 2  | 1,422<br>109,282<br>5,646<br>220-              |                    | 517<br>142,039<br>68<br>2,224<br>19,052           |                    |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES   | 626<br>44.073<br>141.464                            | 9.80               | 282<br>43.613<br>113.443                       | بأفأفأ             | 66,052<br>116,051                                 | 0.70               |

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#### **Arkansas**

(Amounts in Thousands)

| CT IDOUG  | Compension in                                | ) (ep               |  |                     |  |                    |
|---|--|---------------------|--|---------------------|--|--------------------|
|   | FISCAL Y                                     | YEAR 1987           | FISCAL YE                                    | YEAR 1986           | FISCAL Y   | YEAR 1985          |
| PROCUREMENT<br>PROGRAM  | VALUE  | PERCENT<br>OF U.S.  | VALUE  | PERCENT<br>OF U.S.  | VALUE  | PERCENT<br>OF U.S. |
| TOTAL   | 737,852                                      | <b>•</b>            | 886, 697                                     | ۲.                  | 809,597  | <b>o</b> į         |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS               | 26,682<br>2,833<br>2,833<br>8,736<br>391,921 | - <del>*</del> 2.8* | 15,174<br>2,806<br>3,692<br>622,174<br>3,878 | #. <mark>9.1</mark> | 14 .408<br>2 .763<br>1 .864<br>585 .604<br>10 .399 | -** <sup>2</sup>   |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                              | 1,423<br>2,781<br>12,883<br>49,048<br>2,779  | # ~#                | 20.378<br>20.630<br>2.630<br>28.958<br>3.211 | <del>*</del>        | 979<br>2 117<br>1 645<br>1 197<br>1 704            | *0*                |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE         | 5, 761<br>30, 233<br>372<br>19, 362          | 000s9<br>0          | 2.257<br>17.440<br>19.012                    | #<br>0V40           | 9.914<br>34<br>13.985<br>14.724                    | 4.44<br>0.44       |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP MATERIALS HANDLING EQUIPMENT | 1,560<br>97,870<br>107<br>593<br>460         | ~<br>~              | 99<br>59,980<br>700<br>1,127                 | <b>∞</b> ○ - ∞      | 56,010<br>337<br>1,183                             | -1,0,-,9           |
| ALL OTHER SUPPLIES AND EQUIPMENT SERVICES   | 37,304<br>44,525                             | 3                   | 18,830<br>58,841                             | 4 <sup>i</sup> N    | 13,313   | Nω                 |

EKEA PRIDINI TELEGOGIT KESEKKI MISSISHTIKKISISI BISODAH BERINA TESSSOL TRIKINISTINISI TITELDI TELEGO

#### California

(Amounts in Thousands)

|  | 7.5030   |   |   |                                   |   |                                     |
|--|--|---|---|-----------------------------------|---|-------------------------------------|
|  | FISCAL YE  | YEAR 1987                                 | FISCAL YE   | YEAR 1986                         | FISCAL YE   | YEAR 1985                           |
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.                        | VALUE   | PERCENT<br>0F U.S.                | VALUE   | PERCENT<br>OF U.S.                  |
| TOTAL  | 24,514,511   | 18.4                                      | 27,737,750  | 20.4                              | 29,114,566  | 20.8                                |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 2,468,208<br>94,172<br>786,727<br>7,365,486<br>1,501,840 | 13.2<br>12.1<br>12.1<br>13.2<br>14.1      | 5,822,895<br>164,858<br>954,443<br>7,377,973<br>735,586 | 25.0<br>20.5<br>34.3<br>7.3       | 7, 196, 303<br>147, 790<br>1, 003, 351<br>7, 678, 760<br>855, 540 | 29.2<br>1.8<br>37.5<br>7.8          |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 579,690<br>10,739<br>1,092,532<br>721,313<br>4,434,824   | 17.9<br>44.3<br>18.7<br>18.7              | 616,682<br>17,023<br>1,080,870<br>750,119<br>4,206,065  | 16.7<br>42.2<br>16.3<br>20.0      | 482,376<br>26,265<br>1,384,243<br>5,038,438                       | 14.0<br>50.12<br>11.6<br>21.8       |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 837,220<br>861<br>564<br>29,548<br>4,855                 | 29<br>85.83<br>9.86<br>9.86               | 1,913,006<br>3,655<br>1,706<br>15,068<br>3,476          | 22<br>22.80<br>9.85<br>6.55<br>0. | 996,947<br>2,812<br>1,199<br>30,508<br>8,581                      | 17<br>1322<br>6<br>0<br>0<br>0<br>0 |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 172,555<br>82<br>44,543<br>1,401,716                     | 41 - 13 - 16 - 16 - 16 - 16 - 16 - 16 - 1 | 182,723<br>30,707<br>1,084,031<br>1,691                 | 4. 0<br>0. 0<br>7. 4. 1           | 159, 369<br>32, 120<br>983, 555<br>1, 496                         | 81–951<br>6699                      |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 19, 413<br>19, 741<br>6, 380<br>727, 164<br>2, 193, 880  | 400000<br>-004-                           | 23,862<br>30,367<br>11,075<br>665,980<br>2,043,889      | 24.3<br>24.3<br>18.3<br>15.9      | 22,919<br>14,925<br>7,561<br>639,303<br>1,851,025                 | 13.1<br>13.7<br>16.4                |
|  |  |   |   |                                   |   |                                     |

#### Colorado

### (Amounts in Thousands)

|   | FISCAL YE                                    | YEAR 1987          | FISCAL YE                                    | YEAR 1986          | FISCAL YEAR 1985                             | AR 198             |
|---|--|--------------------|--|--------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM  | VALUE  | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. |
| TOTAL   | 2,716,215                                    | 2.0                | 1,896,985                                    | 1.4                | 1,563,371                                    |                    |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 2,465<br>254<br>15,180<br>1,720,311<br>5,044 | ** **              | 3,613<br>447<br>25,667<br>1,072,457<br>4,346 | * *<br>*           | 2,320<br>7,446<br>118,598<br>761,402<br>885  | , vw.              |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 965<br>9,704<br>35,247<br>5,808<br>490,391   | * 1 2 7            | 1,072<br>822<br>19,221<br>3,694<br>274,750   | ** · · · _         | 2.277<br>1.063<br>1.713<br>11.248<br>231.264 | _                  |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 2,108<br>2,108<br>1,227<br>2,16              | * 00~ °            | 37,043<br>2,676<br>2,997<br>164              | 0<br>20000         | 37,813<br>1,835<br>1,058<br>288              | -                  |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                   | 2,576<br>2,352<br>119,593<br>91<br>2,855     | 5 <u>, 4</u> 8     | 1,089<br>1,141<br>144,446<br>1,847           | _<br>-400w         | 800<br>84<br>140,550<br>1,418                | _                  |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES                   | 300<br>70<br>39,424<br>259,232               | 8-7-6              | 416<br>260<br>46,631<br>252,186              | 4.000              | 210<br>29<br>23,331<br>217,524               | _                  |
|   |  |                    |  |                    |  |                    |

#### Connecticut

(Amounts in Thousands)

| FIG   | ISCAL   | YEAR 1987                    | FISCAL YE  | YEAR 1986                        | FISCAL YE   | YEAR 1985            |
|---|---|------------------------------|--|----------------------------------|---|----------------------|
| PROCUREMENT PROGRAM VAI   | VALUE   | PERCENT<br>OF U.S.           | VALUE  | PERCENT<br>OF U.S.               | VALUE   | PERCENT<br>OF U.S.   |
| T0TAL 5,0:  | 5,030,505                                       | &                            | 5,441,063  | <b>4</b> .0                      | 5,543,448   | <b>4</b> .0          |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             |   | 8.75<br>8.35<br>6.35<br>8.35 | 891,029<br>852,374<br>522,005<br>85,327<br>2,082,231 | 2 = 12<br>8 = 2 = 2<br>5 = 4 = 2 | 646,662<br>1,638,680<br>685,690<br>7,665<br>1,388,572 | 20.1<br>12.2<br>12.7 |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 540,279<br>2,333<br>92,661<br>4,574-<br>184,605 | 16.7<br>3.8<br>*<br>8.       | 414,687<br>17,231<br>103,605<br>11,732<br>164,268    | = 4<br>                          | 507,444<br>1,436<br>80,313<br>34,599<br>204,165       | 7. 2<br>6. 2<br>6. 6 |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 4,589<br>379<br>2,091<br>0                      | ห่สมห่อ                      | 5,837<br>0<br>3,249<br>90                            | -000-                            | 16,965<br>333<br>7,557<br>105                         | wwor                 |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                   | 8,701<br>6,654<br>43,328<br>11,171              | 2 2 2                        | 2,829<br>7,632<br>33,346<br>23,334                   | 2 4<br>2/4-5                     | 3,006<br>7,748<br>50,255<br>156<br>16,080             | .2<br>646-6          |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES                            | 685<br>87<br>105,630<br>134,225                 | 700.                         | 466<br>3,031<br>120,593<br>96,084                    | .00<br>468/-                     | 532<br>321<br>117,864<br>127,300                      | 2.25                 |

#### Delaware

### (Amounts in Thousands)

|  | FISCAL YEAR 1987                  | EAR 1987           | FISCAL YEAR 1986                      | AR 1986            | FISCAL YEAR 1985                    | AR 1985            |
|--|-----------------------------------|--------------------|---------------------------------------|--------------------|-------------------------------------|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                             | PERCENT<br>OF U.S. | VALUE                                 | PERCENT<br>OF U.S. | VALUE                               | PERCENT<br>OF U.S. |
| TOTAL  | 197,945                           | <b>-</b> .         | 224,478                               | 7                  | 261,408                             | 7                  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                | 1.020<br>1.365<br>1.365<br>12.264 | °***               | 1,038<br>322<br>885<br>1,333<br>1,582 | ****               | 1.185<br>192<br>8.592<br>3.918      | ****               |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 3, 793<br>222<br>0<br>363<br>363  | -# °##             | 27<br>109<br>343<br>2,034<br>387      | ****               | 106<br>34<br>606<br>753<br>509      | ***                |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>SUBSISTENCE          | 95,421<br>45<br>2,525<br>3,413    | m* 0.0/m           | 149,075<br>0<br>0<br>8,516<br>3,856   | 2<br>2.0.0.80.     | 178,782<br>0<br>0<br>4,107<br>4,898 | w<br>-oodin        |
| PRODUCTION EQUIPMENT CONSTRUCTION MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT | 27,830<br>10,575<br>14,563        | ี่<br>ผ่อเผ่าข้อ   | 72<br>8,154<br>13,025<br>13,073       | * -%%              | 105<br>14 953<br>6,688<br>11,814    | * ~~~              |
| SERVICES   | 22,150                            | <b>%</b>           | 21,729                                | si.                | 20.022                              | ۸.                 |

### District of Columbia

### (Amounts in Thousands)

|  | FISCAL YEAR                               | AR 1987                  | FISCAL YE                             | YEAR 1986          | FISCAL YE                             | YEAR 1985          |
|--|---|--------------------------|---------------------------------------|--------------------|---------------------------------------|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                                     | PERCENT<br>OF U.S.       | VALUE                                 | PERCENT<br>OF U.S. | VALUE                                 | PERCENT<br>OF U.S. |
| TOTAL  | 1,271,879                                 | 1.0                      | 956, 793                              | 1.                 | 1,103,549                             | <b>∞</b> .         |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 36<br>28<br>28<br>39<br>13,166<br>487,752 | *** - <del>4</del><br>-0 | 42<br>0<br>894<br>24,521<br>279,026   | * ° * _ ° ;        | 26,176<br>471,406                     | 000-w              |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMINITION ELECTRONICS AND COMMUNICATION EQUIP   | 7,139<br>2,29<br>3,692<br>498<br>105,346  | 0, <mark>¥¥</mark> 4.    | 165<br>65<br>656<br>4,662<br>140,038  | ***                | 154<br>947<br>116<br>3,238<br>111,521 | *** ~ 10           |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 38,072<br>0<br>738<br>4,165               | - 4<br>E0/4-             | 79,926<br>8,879<br>0<br>398<br>271    | -w<br>-w<br>-m     | 54,083<br>1,130<br>1,023<br>41        | o`o`o`-' <b>*</b>  |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 50<br>507<br>527<br>111.217               | * 9                      | 210<br>0<br>98<br>43,313              | * ° * ° °          | 1,373<br>0<br>71,676<br>45            | -000<br>*          |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 1,121<br>483<br>29<br>121,679<br>375,491  |                          | 871<br>442<br>75<br>66,557<br>305,684 |                    | 3,504<br>294<br>76,454<br>280,368     | 2-<br>86.047       |

#### Florida

(Amounts in Thousands)

|   | FISCAL   | YEAR 1987                                 | FISCAL YE   | YEAR 1986          | FISCAL YE   | YEAR 1985  |
|---|--|---|---|--------------------|---|--|
| PROCUREMENT<br>PROGRAM  | VALUE  | PERCENT<br>OF U.S.                        | VALUE   | PERCENT<br>OF U.S. | VALUE   | PERCENT<br>OF U.S.                               |
| TOTAL   | 5,797,498  | 4.4                                       | 5,664,138   | 4.2                | 5,271,239   | დ.<br>დ  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 82 749<br>1,108 973<br>383 544<br>407 184<br>141,427 | 4887                                      | 132,799<br>1,211,766<br>287,195<br>648,071<br>169,630 | 6.45.08            | 128.812<br>926,158<br>419,725<br>889,720<br>153,273 | ั <u></u>  |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 17,518<br>78,435<br>399,567<br>1,756,654             | 20.04<br>20.00<br>20.00<br>20.00<br>20.00 | 29,931<br>11,853<br>177,437<br>353,248<br>1,209,568   | 57.00              | 6.929<br>7.807<br>39.261<br>368.480<br>1.019.249    |  |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 12, 78<br>956<br>16, 606<br>1, 593                   | 200000<br>40000                           | 52,619<br>284<br>20,555<br>4,526                      | 52<br>2000<br>2000 | 37.861<br>0<br>27<br>22.424<br>1.180                | 7.000<br>8.000<br>8.000                          |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION MEDICAL & DENTAL SUPPLIES & EQUIP  | 37,699<br>21,948,194<br>348,15<br>5,81               | 723.05<br>1.22.06<br>2.22.1               | 35, 183<br>16, 194<br>324, 689<br>1, 217<br>9, 002    | 2774 L<br>87.686   | 35,227<br>5,612<br>311,316<br>17,983                | &-4 4<br>4/0-0                                   |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES                            | 1,316<br>675<br>313,300<br>652,326                   | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0     | 939<br>290<br>342,317<br>624,825                      | 8.7. <u>4</u>      | 1,049<br>2,537<br>338,959<br>537,438                | ~.04<br>0'\\0'\0'\0'\0'\0'\0'\0'\0'\0'\0'\0'\0'\ |

#### Georgia

(Amounts in Thousands)

|  | FISCAL YE  | YEAR 1987          | FISCAL YE   | YEAR 1986                | FISCAL YE                                      | YEAR 1985          |
|--|--|--------------------|---|--------------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S. | VALUE   | PERCENT<br>OF U.S.       | VALUE  | PERCENT<br>OF U.S. |
| TOTAL  | 3,512,483  | 2.6                | 3,764,109   | 8.                       | 3,520,329                                      | 2.5                |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS  | 2,428,714<br>2,583<br>23,341<br>31,385<br>61,620 | ະ.<br>ວັ* ຕິ∟ຄັ    | 2,299,598<br>1,597<br>55,676<br>234,545<br>42,404 | 0,<br>0, 44.             | 2,258,243<br>586<br>61,361<br>202,255<br>6,669 | 6<br>4 - 0 -       |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 3.674<br>5.279<br>414<br>16.387<br>175,689       | _ω* 4\_            | 4,275<br>9,955<br>1,019<br>43,938<br>121,968      | _w*_<br>_w               | 1,802<br>10,378<br>1,901<br>75,601<br>70,818   | <br>               |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES                    | 22,902<br>795<br>738<br>19,734<br>1,678          | 21.9               | 73,272<br>926<br>55,226<br>1,454                  | - 1. S 1                 | 54,934<br>983<br>70<br>55,568<br>1,635         |                    |
| SUBSISTENCE<br>TRANSPORTATION EQUIPMENT<br>PRODUCTION EQUIPMENT<br>CONSTRUCTION<br>CONSTRUCTION EQUIPMENT  | 35,297<br>0<br>2,851<br>343,338<br>424           | w 4<br>00000       | 36,348<br>251<br>1,534<br>488,510<br>705          | <u>රක</u> ල<br>වැයින්න්ත | 31,106<br>928<br>928<br>429,402<br>346         | 243<br>2,50<br>5,8 |
| MEDICAL & DENTAL SUPPLIES & EQUIP<br>PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES | 7,747<br>598<br>5,116<br>62,196<br>259,983       | ~ 4~~<br>ôôr~ô     | 10,871<br>209<br>55,702<br>222,117                | 2                        | 6,809<br>589<br>1,111<br>46,135<br>201,000     | က်က်ထထ             |

#### Hawaii

(Amounts in Thousands)

|   | FISCAL YE                         | YEAR 1987          | FISCAL YE                        | YEAR 1986          | FISCAL YE                       | YEAR 1985          |
|---|-----------------------------------|--------------------|----------------------------------|--------------------|---------------------------------|--------------------|
| PROCURENENT<br>PROGRAM  | VALUE                             | PERCENT<br>OF U.S. | VALUE                            | PERCENT<br>OF U.S. | VALUE                           | PERCENT<br>OF U.S. |
| TOTAL   | 461,449                           | m.                 | 562,843                          | 4.                 | 626, 153                        | 4.                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                   | 6,608                             | 999 <sub>*</sub> - | 4.575<br>12,556                  | 000 <sub>*</sub> - | 139<br>105<br>190<br>20,971     | ** 0 * 7           |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS ELECTRONICS AND COMMUNICATION EQUIP PETROLEUM   | 1,155<br>1,155<br>23,256<br>7,043 | *-0-2              | 1,735<br>27,008<br>181,976       | 2.10               | 1,672<br>0<br>36,232<br>140,438 | 0-085              |
| OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE     | 0<br>0<br>0<br>132<br>4,633       | 00004              | 153<br>153<br>93<br>13,011       | 00, -0             | 68<br>68<br>0<br>7,227<br>7,637 | ٥٢٥٥١٢             |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 240,764<br>564<br>714             | %<br>*.80<br>-0.   | 197,596<br>197,596<br>636<br>636 | 090                | 311,761<br>1,393                | 4<br>00-w0         |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 36<br>12,611<br>150,039           | * C.T.             | 97<br>15,137<br>108,205          | -mæ                | 10,962<br>94,151                | * 0.00             |

#### Idaho

(Amounts in Thousands)

|  | FISCAL YEAR                       | AR 1987            | FISCAL YEAR 1986                          | AR 1986            | FISCAL YEAR 1985                 | EAR 1985           |
|--|-----------------------------------|--------------------|---|--------------------|----------------------------------|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                             | PERCENT<br>OF U.S. | VALUE                                     | PERCENT<br>OF U.S. | VALUE                            | PERCENT<br>OF U.S. |
| TOTAL  | 74,157                            | <del>-</del> .     | 62,910                                    | *                  | 50,430                           | *                  |
| AIRFRAMES AND SPARES<br>OTHER AIRCRAFT EQUIPMENT<br>MISSILE AND SPACE SYSTEMS<br>SHIPS<br>COMBAT VEHICLES                                    | 12-<br>27<br>2,520<br>186<br>0    | ****               | 964<br>1,475<br>595<br>150<br>62          | ****               | 4.6<br>2.4.6<br>8.03.4<br>0.00.0 | * ***              |
| NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP PETROLEUM   | 38-<br>1,256<br>378<br>1,259      | ****               | 100<br>100<br>580<br>453<br>9,975         | °***               | 1,839<br>3,164                   | 00 <del>X X</del>  |
| TEXTILES, CLOTHING, AND EQUIPAGE BUILDING SUPPLIES SUBSISTENCE CONSTRUCTION CONSTRUCTION EQUIPMENT   | 1,631<br>9,341<br>47,628          | 0.0.8.N.O.         | 821<br>1,386<br>7,239<br>27,547<br>1,789- | - 6 6 4 -          | 356<br>828<br>6.247<br>18.671    | * 0000             |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 36<br>29-<br>35<br>2,941<br>6,998 | ***                | 29<br>29<br>5,722<br>7,601                | o, o               | 30-<br>0<br>1,499<br>7,148       | ****               |

#### Illinois

(Amounts in Thousands)

|  | FISCAL YEAR 1987                                | AR 1987                       | FISCAL YE   | YEAR 1986  | FISCAL YE  | YEAR 1985  |
|--|---|-------------------------------|---|--|--|--|
| PROCUREMENT<br>PROGRAM   | VALUE   | PERCENT<br>OF U.S.            | VALUE   | PERCENT<br>OF U.S.   | VALUE  | PERCENT<br>OF U.S.   |
| TOTAL  | 1,924,355                                       | 4.1                           | 1,734,752   | 1.3  | 1,693,394  | 1.2  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 10,656<br>38,633<br>102,769<br>13,897<br>50,761 | -V4                           | 29, 204<br>43, 754<br>113, 214<br>9, 343<br>40, 186 |  | 24.757<br>40.600<br>115.934<br>8.071<br>30.775   |  |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 38,749<br>48,596<br>8,153<br>106,419<br>623,545 | -0 00<br>-0 00                | 16,668<br>42,967<br>16,251<br>120,083<br>372,943    | 2 2 2<br>8668  | 13,881<br>40,294<br>15,688<br>109,606<br>394,221 | 40.05<br>40.05<br>7  |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 4, 103<br>565<br>502<br>36, 797<br>93           | _6686-                        | 85,303<br>399<br>51,386<br>74                       | - 0<br>0   | 65.226<br>1.501<br>48.219<br>198                 | <b>4</b>   |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 102,617<br>6,303<br>14,508<br>259,875<br>70,268 | 882.7<br>82.2<br>34.4<br>52.3 | 130,645<br>2,744<br>15,016<br>179,670<br>66,719     | 880<br>880<br>880<br>880<br>880<br>880<br>880<br>880<br>880<br>880 | 105,181<br>1,458<br>19,573<br>237,430<br>23,041  | 080<br>0400<br>000   |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 20,209<br>3,860<br>363<br>114,346<br>247,768    | 46 0-<br>076-8                | 20,940<br>16,897<br>11,689<br>141,227<br>231,379    | 25.8<br>- 2.8<br>- 2.8<br>- 2.8                                    | 18,542<br>5,210<br>38,620<br>144,852<br>190,516  | 44.1<br>1.289.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.20.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.00.0<br>1.0 |

#### Indiana

(Amounts in Thousands)

|  |  | ء ا                        | - 1  | ,                                       | - 1  |  |
|--|--|----------------------------|--|---|--|--|
|  | FISCAL YE  | TEAK 1987                  | FISCAL YE  | YEAK 1986                               | FISCAL YE  | YEAK 1985                              |
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.         | VALUE  | PERCENT<br>OF U.S.                      | VALUE  | PERCENT<br>OF U.S.                     |
| TOTAL  | 2,230,767  | 1.7                        | 2,490,142  | <b>.</b> 8                              | 3,176,772  | 2.3                                    |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 25 024<br>426 360<br>14 390<br>23 560<br>10 862    | 7.2                        | 92   179<br>633   345<br>20   704<br>16   329<br>8   204 | %<br>404~~                              | 25,835<br>685,963<br>11,775<br>31,528<br>9,652         | &<br>-400-                             |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMINITION ELECTRONICS AND COMMUNICATION EQUIP   | 241,594<br>552,933<br>6,124-<br>128,352<br>477,626 | 32.5<br>32.4<br>2.8<br>2.8 | 354,940<br>586,020<br>55,547<br>339,697                  | 32.3<br>9.3<br>9.3<br>9.3<br>9.3<br>9.3 | 384, 705<br>765, 105<br>7, 441<br>239, 039<br>607, 912 | 35.7<br>35.7<br>5.0<br>2.6             |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES. CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 31,885<br>4,545<br>788<br>35,255<br>203            | -408<br>-8045              | 91,408<br>3,752<br>227<br>9,719<br>353                   | -0-<br>60-04                            | 108,746<br>4,034<br>30,055<br>452                      | ## 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 16,922<br>0<br>3,873<br>67,057<br>131              | 4028                       | 14,184<br>0<br>2,275<br>59,647<br>396                    | -0.80.80.00                             | 7,483<br>604<br>2,568<br>84,223<br>21,029              | 15.4<br>13.3<br>13.3                   |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 14.897<br>663<br>0<br>40.447<br>119.524            |                            | 17,422<br>148<br>2,631<br>73,306<br>65,149               | 8 2-<br>088                             | 11, 711<br>192<br>10,089<br>60,154<br>66,393           | 2 4-<br>8 2 2 - 8                      |

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(Amounts in Thousands)

|   | FISCAL YE  | YEAR 1987          | FISCAL YE                                    | YEAR 1986                                     | FISCAL YE                                     | YEAR 1985             |
|---|--|--------------------|--|---|---|-----------------------|
| PROCUREMENT<br>PROGRAM  | VALUE  | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S.                            | VALUE   | PERCENT<br>OF U.S.    |
| TOTAL   | 600,094  | ĸ                  | 579,819                                      | 4   | 589,762                                       | ₫.                    |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                   | 1,882<br>8,494<br>47,549<br>108,902<br>1,795         | * ×                | 6,228<br>3,632<br>111,798<br>1,609           | ** · · *                                      | 2 9 5 9 5 9 5 9 5 9 5 9 9 9 9 9 9 9 9 9       | **                    |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 12, 191<br>17, 200<br>3, 233<br>49, 682-<br>236, 325 | 40-00              | 8,878<br>9,034<br>1,045<br>65,875<br>220,297 | .::¥ -:-<br>4.0                               | 2,361<br>5,219<br>1,849<br>107,804<br>206,393 | -4-60                 |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                             | 78,207<br>334<br>25,035                              | 2.7<br>*.0<br>2.0  | 3,509<br>36<br>36<br>14<br>111<br>23,896     | -**- <u>-</u>                                 | 96,967<br>0<br>6,284<br>408<br>18,510         | - 0.9mm               |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 954<br>7,064<br>2,274<br>191<br>28                   | ₩ <u>-</u> ××      | 23,896<br>26,652<br>26,652<br>99             | 17:3-<br>************************************ | 1,009<br>14,334<br>28,490<br>26               | 2.2.2. <del>*</del> _ |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 30<br>87,559<br>10,529                               | *                  | 1,760<br>29,807<br>9,874                     | <u> </u>                                      | 2,485<br>13,212<br>7,950                      | 77.                   |

#### Kansas

(Amounts in Thousands)

|  | FISCAL YEA                            | YEAR 1987          | FISCAL YE  | YEAR 1986          | FISCAL YE  | YEAR 1985          |
|--|---------------------------------------|--------------------|--|--------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                                 | PERCENT<br>0F U.S. | VALUE  | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. |
| TOTAL  | 1,244,903                             | 6:                 | 1,954,506  | 4. [               | 2,138,934  | 1.5                |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                  | 596,852<br>25,078<br>53,747<br>96,869 | ε –<br>74–4        | 1,038,185<br>48,955<br>7,489<br>106,359<br>3,025 | 4<br>N~4N          | 977, 236<br>38, 265<br>169, 404<br>82, 475<br>3, 595 | 4 W<br>ONO4        |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 28,822<br>3,021<br>74,033<br>105,371  | *                  | 10 991<br>5 464<br>65 667<br>355 638             | * 0247             | 3,036<br>420<br>100,394<br>455,229                   | * . *              |
| PETROLEUM<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE<br>TRANSPORTATION EQUIPMENT                              | 8 731<br>5.597<br>235<br>16,294<br>0  |                    | 12,714<br>1,859<br>6,945<br>0                    | بالمنحوة           | 2,466<br>2,142<br>5,342<br>12,419                    | ¥                  |
| PRODUCTION EQUIPMENT<br>CONSTRUCTION<br>CONSTRUCTION EQUIPMENT<br>MEDICAL & DENTAL SUPPLIES & EQUIP<br>PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 3,720<br>106,931<br>2,006<br>2,966    | -2048              | 3,839<br>138,620<br>1,977                        | <br>w@044          | 7,630<br>138,971<br>2,865<br>425                     | ие<br>иеиф4        |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES   | 858<br>19,658<br>95,758               | 84.                | 2,261<br>52,931<br>90,081                        | 7.1<br>1.7         | 10,536<br>59,752<br>70,422                           |                    |
|  |                                       |                    |  |                    |  |                    |

ACCINENCIAL MONOTONIA DIVIZIONIA PROGRESSO PARCOCALIA DISTORDA PERSONA PERSONA

#### Kentucky

|   | FISCAL Y                                    | YEAR 1987   | FISCAL YE                          | YEAR 1986                             | FISCAL YE                                       | YEAR 1985                |
|---|---|---|------------------------------------|---------------------------------------|---|--------------------------|
| PROGUREMENT<br>PROGRAM  | VALUE                                       | PERCENT<br>OF U.S.  | VALUE                              | PERCENT<br>OF U.S.                    | VALUE   | PERCENT<br>OF U.S.       |
| TOTAL   | 462,067                                     | ო.  | 557, 188                           | 4.                                    | 505,511   | 4                        |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 8,503<br>571<br>1,373<br>3,422<br>4,787     | ****  | 5,730<br>2,273<br>1,649<br>6,291   | ******                                | 2, 297<br>1, 265<br>11, 204<br>1, 560<br>6, 789 | ****                     |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 5,017<br>1,420<br>3,135<br>30,594           | ******  | 9,270<br>1,032<br>728<br>35,707    | * * * * ° .                           | 3,977<br>3,977<br>708<br>257<br>27,078          | ***                      |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 35,714<br>15,070<br>51,255<br>189           | -2 4<br>500005  | 146,643<br>19,040<br>20,311<br>31  |                                       | 145,127<br>34,690<br>26,076<br>1,055            | 26.5<br>26.6<br>2.5<br>7 |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                   | 2,994<br>1,368<br>114,278<br>3,638<br>1,244 | 64.67<br>64.67<br>6.00<br>6.00<br>6.00<br>6.00<br>6.00<br>6.00<br>6.00<br>6 | 3,811<br>1,921<br>143,933<br>2,570 | ســــــــــــــــــــــــــــــــــــ | 2 549<br>2 774<br>115 373<br>4 284<br>5 918     | 101<br>400/6             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES                   | 70<br>542<br>78.033<br>98,811               | -: S.4.   | 9,278<br>57,049<br>84,166          | 10.00                                 | 55<br>4,839<br>30,427<br>75,003                 | * 0<br>4 0 0 0           |

### Louisiana

|   | FISCAL YEAR 1987                             | AR 1987  | FISCAL YEAR 1986                           | AR 1986                                   | FISCAL YEAR 1985                            | AR 1985                     |
|---|--|--|--|---|---|-----------------------------|
| PROCUREMENT<br>PROGRAM  | VALUE  | PERCENT<br>OF U.S.                               | VALUE                                      | PERCENT<br>OF U.S.                        | VALUE                                       | PERCENT<br>OF U.S.          |
| TOTAL   | 1,685,391                                    | <del>.</del> .                                   | 1,497,656                                  | <u> </u>                                  | 2,175,371                                   | 9.1                         |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                   | 328<br>247<br>2,359<br>1,610<br>766,539      | ****   | 2,922<br>179<br>1,420<br>39,518<br>463,929 | *** 4                                     | 2,138<br>673<br>447<br>6,455<br>1,312,544   | 12.0                        |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 1,079<br>25,120<br>1,036<br>157,233<br>3,674 | * .* .*<br>4.*                                   | 346<br>2,645<br>2,670<br>88,423<br>2,263   | * ~ ~ ~ *                                 | 2,376<br>3,376<br>118,170<br>3,104          | * - * - *<br>5              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                             | 248,357<br>0<br>5,436<br>1,745<br>5,444      | 8 0<br>0 0 0 0 0                                 | 499, 765<br>140<br>140<br>1,070<br>6,381   | 2 × - × - × 5 × 5 × 5 × 5 × 5 × 5 × 5 × 5 | 283,930<br>208<br>208<br>93<br>873<br>8,329 | ν<br>(γ. * ο α<br>(γ. * ο α |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 250,608<br>244<br>861<br>861                 | * 5 × 6 = 7 × 10 × 10 × 10 × 10 × 10 × 10 × 10 × | 267,095<br>75<br>91<br>91                  | ow * o                                    | 311,027<br>502<br>1,824                     | 4<br>00w40                  |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 208<br>30,368<br>182,911                     | 362  | 21,403<br>95,762                           | -4/-                                      | 15,121<br>107,015                           | * <sub>ი</sub> ათ           |

#### Maine

|   | FISCAL YEAR 1987                    | -AR 1987           | FISCAL YEAR 1986                      | AR 1986                         | FISCAL YE                                       | YEAR 1985             |
|---|-------------------------------------|--------------------|---------------------------------------|---------------------------------|---|-----------------------|
| PROCUREMENT<br>PROGRAM  | VALUE                               | PERCENT<br>0F U.S. | VALUE                                 | PERCENT<br>OF U.S.              | VALUE   | PERCENT<br>OF U.S.    |
| TOTAL   | 830,458                             | <b>v</b> į         | 584,195                               | 4                               | 956, 753  | ۲.                    |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 31<br>94<br>109<br>9 645<br>726,127 | ****               | 184<br>324<br>257<br>8,059<br>472,200 | *****0                          | 12,846<br>142<br>142<br>549<br>2,429<br>800,061 | _*** <u>;</u>         |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 401<br>32,161<br>1,542              | * *                | 38,937<br>241<br>517                  | <del>-</del> - <del>-</del> + + | 30,286<br>1,961                                 | °* <u>-</u> **        |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES. CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 4,508<br>0<br>105<br>3,144<br>0     | 20, × 60           | 7,992<br>0<br>2,480<br>250            | -0000                           | 10,536  | <del>*</del><br>//004 |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT                   | 4,360<br>0<br>28,708<br>487<br>0    | 40,0,-0            | 3,432<br>315<br>27,910<br>1,160       | w-400                           | 2,900<br>126<br>71,710<br>429<br>840            | m <sub>*</sub> o/−/~  |
| ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 7,020                               | 7.7.               | 10,087                                | <b>%</b>                        | 8,216<br>9,409                                  | 7.7.                  |

#### Maryland

(Amounts in Thousands)

|  | FISCAL YEA                                       | YEAR 1987                | FISCAL YE   | YEAR 1986                 | FISCAL YE  | YEAR 1985          |
|--|--|--------------------------|---|---------------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.       | VALUE   | PERCENT<br>OF U.S.        | VALUE  | PERCENT<br>OF U.S. |
| TOTAL  | 4 , 752 , 454                                    | 3.6                      | 4,536,515   | რ<br>ზ                    | 4,608,106  | ю.<br>Ю            |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS  | 65,212<br>5,530<br>226,804<br>811,273<br>250,046 | 4.6.0<br>6-68-           | 72,285<br>3,806<br>207,151<br>813,606<br>184,096        | 4.6<br>64.80              | 36 544<br>4 744<br>318 093<br>809 197<br>265 509 |                    |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 1,350<br>738<br>10,814<br>31,237<br>1,695,385    | ** 4/                    | 10, 791<br>22, 372<br>52, 939<br>17, 635<br>1, 838, 012 | 2-1-2-3<br>               | 2,042<br>1,365<br>54,531<br>29,503<br>1,702,500  | 2.07               |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES                    | 18,941<br>63<br>6,492<br>369                     | V=00.4                   | 51,710<br>334<br>7,993<br>330                           | ฒ่น/เต่ <b>4</b>          | 55,395<br>1,129<br>11,031<br>2,209               | 00                 |
| SUBSISTENCE<br>TRANSPORTATION EQUIPMENT<br>PRODUCTION EQUIPMENT<br>CONSTRUCTION EQUIPMENT  | 9,494<br>0<br>8,718<br>314,578                   | 8.0.09<br>9.009<br>9.009 | 11,985<br>0<br>280,345<br>0                             | 33.20                     | 12,564<br>0<br>6,287<br>248,599<br>387           | e                  |
| MEDICAL & DENTAL SUPPLIES & EQUIP<br>PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES | 8,675<br>1,801<br>1,333<br>348,841<br>934,642    | 8.7.24.6                 | 11,604<br>1,410<br>8,869<br>252,531<br>677,447          | 20.00<br>-20.00<br>-20.00 | 7,187<br>1,779<br>1,055<br>422,707<br>613,737    | 6                  |

TRESCREEN PROPERTY DESCRIPERED

### Massachusetts

(Amounts in Thousands)

|  | FISCAL YE   | YEAR 1987             | FISCAL YE  | YEAR 1986                  | FISCAL YE   | YEAR 1985            |
|--|---|-----------------------|--|----------------------------|---|----------------------|
| PROCUREMENT<br>PROGRAM   | VALUE   | PERCENT<br>OF U.S.    | VALUE  | PERCENT<br>OF U.S.         | VALUE   | PERCENT<br>OF U.S.   |
| TOTAL  | 8,685,102   | 6.5                   | 8,734,860  | 6.4                        | 7,713,546   | S.                   |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS            | 62, 297<br>771, 073<br>73, 655<br>3, 349, 178<br>362, 209 | ัธ–พิผ<br>ผ–หหอ       | 55,642<br>1,121,256<br>1,756,815<br>3,758,914<br>386,197 | 15.22<br>17.24<br>10.34    | 1,526,228<br>33,116<br>3,084,505<br>243,416               | 18.7<br>15.5<br>2.2  |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                           | 148,002<br>424<br>142,917<br>81,106<br>2,163,311          | 4 N-0<br>A 88-        | 158, 172<br>9, 049<br>76, 734<br>143, 531<br>1, 562, 826 | 4 WWV<br>WNO-4             | 107, 142<br>9, 360<br>149, 782<br>144, 080<br>1, 134, 857 | w Nw4                |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE " ' | 28,331<br>2,222<br>2,466<br>10,754<br>1,431               | 15.22                 | 50,807<br>200<br>483<br>8,195<br>790                     |                            | 43, 803<br>66<br>13, 048<br>919                           | ∾–<br>∞–4ω∂          |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP               | 14,633<br>15,999<br>91,289<br>11,733<br>25,105            | -4-80<br>285          | 16,528<br>17,203<br>56,538<br>11,307                     | -0 A<br>-0 A<br>-0 A       | 20.079<br>78.858<br>63.176<br>10.473                      | 24.2<br>4.30<br>2.18 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES           | 35,653<br>414<br>133,576<br>1,159,324                     | 8.<br>4. 0.8<br>6.478 | 17,887<br>2,253<br>156,208<br>1,057,270                  | 16.0<br>83.2<br>2.2<br>2.2 | 8,597<br>117,989<br>904,075                               | 7.6<br>2.1<br>8.0    |

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#### Michigan

|   | FISCAL YE   | YEAR 1987               | FISCAL YE   | YEAR 1986                   | FISCAL YE   | YEAR 1985           |
|---|---|-------------------------|---|-----------------------------|---|---------------------|
| PROCUREMENT<br>PROGRAM  | VALUE   | PERCENT<br>OF U.S.      | VALUE   | PERCENT<br>OF U.S.          | VALUE   | PERCENT<br>OF U.S.  |
| TOTAL   | 1,865,981   | 1.4                     | 2,353,102   | 1.7                         | 2,789,002   | 2.0                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 52 897<br>67 895<br>94 568<br>100 939<br>36 129   | <br>പ് <b>റ</b> ല്സ്പ്  | 32,745<br>62,191<br>87,337<br>90,994<br>19,477      | _<br>~<br>%<br><b>0.4</b> % | 47,796<br>53,513<br>101,908<br>87,094<br>22,586     | 21 <u>-</u> 84.5    |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 526.604<br>102.477<br>73.800<br>12.600<br>320.798 | რია _<br>აიიაა          | 1,230,689<br>148,215<br>68,906<br>22,745<br>189,879 | 33.4<br>4.25<br>5.50        | 1,361,256<br>511,108<br>53,335<br>22,934<br>155,948 | 23.84<br>1.99<br>7. |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 6,882<br>34<br>15,796                             | 2, <mark>*</mark> 0,0,4 | 20,833<br>41<br>125<br>6,447<br>2,813               | ო <u>*</u> დ                | 25,719<br>160<br>617<br>8,679<br>400                | ი<br>ი — ფფო        |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                                | 35,051<br>10,309<br>81,219<br>299<br>10,859       | 88                      | 36,923<br>10,572<br>80,647<br>1,696<br>11,737       | 2.1<br>2.1<br>2.1<br>1.1    | 31.924<br>4.766<br>73.730<br>7.844<br>8.566         | wr w-<br>-regog     |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES                   | 15,023<br>151,558<br>149,815                      | 13.3                    | 964<br>19,293<br>106,497<br>101,336                 | 42<br>6458                  | 470<br>17, 183<br>95, 590<br>95, 876                | 8-<br>44/8          |

### Minnesota

(Amounts in Thousands)

|  | FISCAL YE   | YEAR 1987                        | FISCAL YE  | YEAR 1986                 | FISCAL YE  | YEAR 1985          |
|--|---|----------------------------------|--|---------------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE   | PERCENT<br>0F U.S.               | VALUE  | PERCENT<br>OF U.S.        | VALUE  | PERCENT<br>OF U.S. |
| TOTAL  | 2,426,194   | 8.7                              | 2,354,596  | 1.7                       | 2,297,918  | 1.6                |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 13, 751<br>5, 925<br>29, 678<br>187, 622<br>15, 221 |                                  | 3,456<br>2,482<br>2,482<br>2,482<br>24,482<br>24,494<br>6,36 | *                         | 9, 766<br>4, 396<br>84, 690<br>145, 351<br>17, 569 | * _ 2.5            |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 14,662<br>11,646<br>63,862<br>869,389<br>895,066    | .5<br>.7<br>.8<br>.9<br>.9<br>.5 | 14,274<br>19,409<br>75,764<br>930,779<br>697,052             | 20.08<br>4.1.0.5<br>3.2.0 | 8,332<br>7,877<br>154,527<br>890,908<br>692,331    | . 28€<br>24680     |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 2,380<br>0<br>415<br>3,924<br>155                   | -0.04.4                          | 5,833<br>0<br>188<br>3,294<br>60                             | فوش                       | 1,011<br>180<br>731<br>8,076                       | * -0®-             |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 46, 789<br>0<br>13, 225<br>25, 176<br>1, 027        | 4 4<br>000000                    | 42,952<br>0<br>2,004<br>35,511<br>3,193                      | 3.4                       | 30,964<br>4,025<br>25,490<br>1,644                 | 08780              |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 911<br>1,637<br>224<br>76,921<br>146,588            |                                  | 1,585<br>2,604<br>925<br>76,315<br>123,827                   | 2 33                      | 2,139<br>1,220<br>1,66<br>80,977<br>125,420        |                    |

### Mississippi

(Amounts in Thousands)

|  | FISCAL YE                                      | YEAR 1987                   | FISCAL YE  | YEAR 1986                | FISCAL YE                                     | YEAR 1985              |
|--|--|-----------------------------|--|--------------------------|---|------------------------|
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.          | VALUE  | PERCENT<br>0F U.S.       | VALUE   | PERCENT<br>0F U.S.     |
| TOTAL  | 1,473,722                                      | 1.1                         | 1,633,739  | 1.2                      | 1,309,653                                     | 6.                     |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                      | 45,753<br>4,121<br>24,309<br>2,054<br>802,158  | ه<br>درستن <mark>*</mark> ه | 29,969<br>1,209<br>28,022<br>14,752<br>1,173,974 | *-1<br>12.1<br>12.1      | 28,137<br>2,752<br>63,820<br>5,255<br>584,115 | . * - * ?<br>- * - * 4 |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                                     | 36-<br>27, 123<br>3, 392<br>198, 056<br>3, 543 | * *<br>& *<br>&             | 3,934<br>2,723<br>467<br>28,402<br>7,466         | ~~* <sup>%</sup> *       | 2,411<br>2,874<br>1,168<br>85,040<br>4,371    | ~~* <u>*</u> *         |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                | 58,587<br>45,628<br>25,312<br>6,546            | 30.4 00<br>4.00<br>4.8 8.00 | 64,304<br>88,710<br>2,153<br>7,618               | <b>ထ</b> ပ<br>စဉ်စုလုံစ် | 219,866<br>62,742<br>2,628<br>6,283           | 60-89<br>60-89         |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 118,951<br>2,325<br>0                          | *                           | 516<br>97,098<br>457<br>1,779                    | 7,000,00                 | 153.681<br>1.021<br>267                       | * 0                    |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES   | 45<br>19,401<br>85,918                         | ¥                           | 395<br>10,663<br>69,060                          | ယ်ကုလ                    | 12,777<br>68,748                              | ယ်ပုံက                 |
| PHUIUGKAPHIC SUPPLIES AND EQUIPMENI<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES            |  | . ¥ .′α΄<br>⊃ *4.⁄α΄        |  |                          | - <i>ω</i> ίν <del>ι</del> νί                 | 12,7<br>68,7           |

#### Missouri

(Amounts in Thousands)

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|--|--|--|--|---|---|---|
|  | FISCAL YE  | YEAR 1987  | FISCAL YEAR  | AR 1986   | FISCAL YEAR                                       | AR 1985   |
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.   | VALUE  | PERCENT<br>0F U.S.  | VALUE   | PERCENT<br>0F U.S.                              |
| TOTAL  | 5,996,537  | <b>4</b> .5  | 5,547,581  | 4.1   | 7,612,713   | ۸.  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES 0THER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 3,849,616<br>78,094<br>108,025<br>814,220<br>19,648  | 20<br>00.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.8<br>0.0.0.8<br>0.0.0.8<br>0.0.0.8<br>0.0.0.8<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0<br>0.0.0.0 | 3,644,568<br>29,902<br>134,947<br>804,509<br>6,743     | 7.51<br>7.29<br>7.70<br>1.  | 5,165,637<br>27,052<br>166,870<br>1,051,154       | 20<br>20<br>20<br>20<br>20<br>20                |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 85, 249<br>34, 366<br>7, 685<br>221, 597<br>166, 459 | 00.6<br>00.6<br>8.7  | 142, 339<br>23, 749<br>20, 027<br>166, 554<br>159, 702 | യ— .<br>യ'പ' ജ<br>വ'പ' ജ'പ്   | 141 985<br>19 139<br>51 082<br>213 184<br>230 803 | 4 -4-<br>-08/0                                  |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 9,879<br>0<br>19,336<br>413                          | _<br>wooww   | 28,114<br>0<br>42<br>12,659<br>4,600                   | -R<br>40000   | 30,705<br>50<br>378<br>27,470<br>3,666            | 2.4 * S. C. |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 19, 175<br>3, 034<br>120, 632<br>87                  | 6004-  | 15,774<br>0<br>4,187<br>63,847<br>160                  |   | 13,949<br>92<br>9,999<br>114,405<br>332           | -08-<br>44-80                                   |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 17,420<br>326<br>39-<br>243,747<br>177,568           | ພ <b>4</b> -−<br>ທ × ທພ  | 34,265<br>101<br>2,145<br>121,483<br>127,164           | 0 - 2 - 6 - 2 - | 24.546<br>350<br>10.212<br>188.829<br>113.237     | ო ოო−<br>4ო0ო0                                  |

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#### Montana

(Amounts in Thousands)

|  | FISCAL YE                         | YEAR 1987          | FISCAL YEAR 1986                   | AR 1986            | FISCAL Y                              | FISCAL YEAR 1985   |
|--|-----------------------------------|--------------------|------------------------------------|--------------------|---------------------------------------|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                             | PERCENT<br>OF U.S. | VALUE                              | PERCENT<br>OF U.S. | VALUE                                 | PERCENT<br>OF U.S. |
| TOTAL  | 93,489                            | <del>-</del>       | 62,000                             | *                  | 101,983                               | <b>-</b> :         |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS  | 170<br>0<br>0<br>0<br>57<br>0     | * * .              | 182<br>0<br>0<br>60<br>39          | * ~ * * *          | 789<br>27<br>29<br>345<br>83          | ****               |
| NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP PETROLEUM   | 321<br>190<br>790<br>4.168        | °***               | 40<br>10,025<br>0<br>216<br>14,834 | # <b>*</b> * %     | 1, 121<br>1, 306<br>1, 579<br>33, 957 | °***               |
| OTHER FUELS AND LUBRICANTS TEXTILES, CLOTHING, AND EQUIPAGE BUILDING SUPPLIES PRODUCTION EQUIPMENT CONSTRUCTION  | 391<br>70<br>70<br>42,720         | o, = o, s,         | 3,509<br>533<br>533<br>15,456      | mm− <u>*</u> α     | 2,166<br>204<br>23,453                | -N-0M              |
| CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT | 90<br>6,135<br>36<br>54<br>26,559 | -e-*               | 314<br>314<br>4,589                | 0-00-              | 1,360                                 | owoon              |
| SERVICES   | 11,738                            | <del>-</del> .     | 12,182                             | <b>-</b> .         | 8,929                                 | Ξ.                 |
|  |                                   |                    |                                    |                    |                                       |                    |

HAM SECRECAL VISIONAL MECACOL DIVILLA DOSSESSA FORMADO VOCASAS BANDADA

### Nebraska

(Amounts in Thousands)

|  | FISCAL YEAR                              | YEAR 1987          | FISCAL YE                              | YEAR 1986          | FISCAL Y                                 | YEAR 1985          |
|--|--|--------------------|--|--------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                                    | PERCENT<br>OF U.S. | VALUE                                  | PERCENT<br>0F U.S. | VALUE                                    | PERCENT<br>OF U.S. |
| TOTAL  | 256, 702                                 | 7.                 | 225,595                                | 7.                 | 193,460                                  | ~                  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                  | 147<br>528-<br>1.934<br>892<br>8,747     | ****               | 836<br>387-<br>365<br>763<br>147       | ****               | 45<br>328<br>328<br>359                  | * ***              |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 7,534<br>7,534<br>326<br>2,465<br>82,983 | # # ~ m            | 1,020<br>2,946<br>5,733<br>67,415      | * ~~~~             | 322<br>7,582<br>7,158<br>4,432<br>36,567 | # # <u>-</u> 0     |
| PETROLEUM<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE<br>TRANSPORTATION EQUIPMENT                              | 4,010<br>313<br>44,986                   | -0480              | 6,871<br>0<br>212<br>33,615            | 10270              | 4,590<br>0<br>21,548                     | 700-0              |
| PRODUCTION EQUIPMENT<br>CONSTRUCTION<br>CONSTRUCTION EQUIPMENT<br>MEDICAL & DENTAL SUPPLIES & EQUIP<br>PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 49, 717<br>109<br>6, 988<br>146          | 0,0,-,0,-          | 315<br>45,661<br>1,171<br>4,424<br>122 | -,6,80,80,-,       | 67.204<br>7.667                          | 0000/              |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES   | 7,825<br>37,477                          | <del>≠</del> ∞     | 40<br>10,242<br>43,928                 | * 0'w              | 6,388<br>34,974                          | om                 |
|  |  |                    |  |                    |  |                    |

#### Nevada

(Amounts in Thousands)

|  | FISCAL YEAR 1987                    | AR 1987            | FISCAL YEAR 1986                  | AR 1986            | FISCAL YEAR 1985                  | AR 1985            |
|--|-------------------------------------|--------------------|-----------------------------------|--------------------|-----------------------------------|--------------------|
| PROGUREMENT<br>PROGRAM   | VALUE                               | PERCENT<br>OF U.S. | VALUE                             | PERCENT<br>OF U.S. | VALUE                             | PERCENT<br>0F U.S. |
| TOTAL  | 232,119                             | .2                 | 141,419                           | ι.                 | 127,615                           | -                  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 970<br>0<br>992<br>284<br>72        | * ***              | 390<br>279-<br>9,494<br>332       | ****               | 2,029<br>7,702<br>87<br>240<br>88 | * ***              |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 264<br>20,992<br>15,910             | **                 | 50<br>68<br>0<br>18,306<br>18,429 | ** 04-             | 731<br>215<br>25, 107<br>12, 180  | o * * · · ·        |
| PETROLEUM TEXTILES, CLOTHING, AND EQUIPAGE BUILDING SUPPLIES CONSTRUCTION CONSTRUCTION EQUIPMENT   | 1,804<br>415<br>119,708             | _**                | 2,640<br>57<br>43,628             | * 0-00             | 1,827<br>0<br>30,473              | * 0* 40            |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 900<br>4, 596<br>10, 592<br>54, 549 | 4                  | 3.41<br>44.585                    | 0,0,0,-,0,         | 214<br>62<br>0<br>2.317<br>44.313 | *O* 4              |

### **New Hampshire**

(Amounts in Thousands)

|  | FISCAL YEAR                               | AR 1987            | FISCAL YE                                   | YEAR 1986          | FISCAL YE                                   | YEAR 1985          |
|--|---|--------------------|---|--------------------|---|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                                     | PERCENT<br>OF U.S. | VALUE                                       | PERCENT<br>OF U.S. | VALUE                                       | PERCENT<br>OF U.S. |
| TOTAL  | 468,940                                   | ₹.                 | 471,171                                     | w.                 | 678, 188                                    | ĸi                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                            | 3,963<br>16,860<br>16,475<br>3,673<br>688 | * " " *            | 2.165<br>7.346<br>26.316<br>96.741<br>2.160 | *_^*               | 1.539<br>7.800<br>17.740<br>60.295<br>2.638 | *-~~               |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 195<br>0<br>1,867<br>200<br>276,089       | * 0 - 4 - 6        | 502<br>1,075<br>608<br>263,954              | * * * *            | 183<br>36<br>6,266<br>485<br>488,674        | ** <sup>5</sup> ** |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES. CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                      | 492<br>125<br>1,031<br>239<br>221         | # **               | 1,622<br>3,70<br>1,330<br>1,330<br>41       | **                 | 6,152<br>4,715<br>0                         | -00000             |
| PRODUCTION EQUIPMENT CONSTRUCTION MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT | 2,347<br>38,697<br>566<br>111<br>28       | <b>₽</b>           | 13,703<br>404<br>0                          | 44-66              | 1,159<br>40,359<br>291<br>0                 | 40,-0-             |
| ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES   | 41,819                                    | <b>∞</b> .–        | 20,439<br>28,259                            | 40                 | 17,545<br>22,150                            | wi.vi              |

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### New Jersey

(Amounts in Thousands)

|  | FISCAL YE   | YEAR 1987                | FISCAL YEAL                                       | AR 1986                     | FISCAL YE   | YEAR 1985                 |
|--|---|--------------------------|---|-----------------------------|---|---------------------------|
| PROCUREMENT<br>PROGRAM   | VALUE   | PERCENT<br>OF U.S.       | VALUE   | PERCENT<br>OF U.S.          | VALUE   | PERCENT<br>OF U.S.        |
| TOTAL  | 3,282,518   | 2.5                      | 3,226,454   | 2.4                         | 3,862,142   | 8.                        |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 30,583<br>38,315<br>151,497<br>588,796<br>246,310   | 223                      | 40,444<br>36,314<br>125,591<br>561,200<br>232,023 |                             | 58,991<br>35,285<br>138,708<br>566,771<br>397,482 |                           |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 22, 143<br>155<br>42, 943<br>28, 767<br>1, 268, 733 | 5 × 7 × 7 × 7 × 7        | 14.414<br>15.841<br>41.431<br>85.382<br>1.188,719 | R<br>40000                  | 6.867<br>3.246<br>36.080<br>99.412<br>1.727.462   | 725                       |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 54,469<br>241<br>0<br>30,238<br>139                 | - 2<br>9696              | 75,090<br>66<br>62,965<br>368                     |                             | 52 001<br>2 062<br>1 052<br>45 729<br>2 589       |                           |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION  | 54,992<br>0<br>3,770<br>174,755                     | 7.0<br>2.1<br>0.0<br>0.0 | 53,846<br>0<br>4,974<br>144,159<br>285            | 4<br>E0/00                  | 37,085<br>0<br>2,401<br>181,632<br>313            | 8 2<br>99798              |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 48,690<br>2,102<br>1,474<br>218,403<br>275,003      | 000-40<br>000-00         | 56,171<br>2,028<br>2,304<br>216,775<br>266,022    | 10.1<br>2.1.4<br>2.5<br>1.5 | 56,892<br>1,493<br>163,916<br>244,547             | 22 - 25<br>2 2 5<br>2 2 5 |

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### **New Mexico**

(Amounts in Thousands)

|  | FISCAL YE                              | YEAR 1987          | FISCAL YE                         | YEAR 1986          | FISCAL Y                                | YEAR 1985          |
|--|--|--------------------|-----------------------------------|--------------------|---|--------------------|
| PROCUREMENT<br>PROGRAM   | VALUE                                  | PERCENT<br>OF U.S. | VALUE                             | PERCENT<br>OF U.S. | VALUE                                   | PERCENT<br>OF U.S. |
| TOTAL  | 283,669                                | 4.                 | 565,072                           | 4                  | 492,284                                 | 4.                 |
| AIRFRAMES AND SPARES<br>AIRCRAFT ENGINES AND SPARES<br>OTHER AIRCRAFT EQUIPMENT<br>MISSILE AND SPACE SYSTEMS<br>SHIPS                      | 6,948<br>9,513<br>50,912<br>324<br>324 | * .T. *            | 10,650<br>499<br>64,236<br>30,457 | ** 4_*             | 5.979<br>148<br>47.600<br>20.766<br>259 | ** ~*              |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 67, 769<br>67, 769<br>235<br>79, 329   | 0* <u>7</u> *.     | 435<br>57,579<br>59<br>74,236     | o * ;* 4           | 42,658<br>88,613                        | -<br>00N04         |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                            | 10,877<br>1,059<br>146<br>2,217        | 2 × 2 × 0 · 0      | 25,664<br>309<br>0<br>2,083       | 40000              | 18 995<br>1 413<br>901<br>0             | m-090<br>-         |
| PRODUCTION EQUIPMENT<br>CONSTRUCTION<br>CONSTRUCTION EQUIPMENT<br>MEDICAL & DENTAL SUPPLIES & EQUIP<br>PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 103,508<br>103,508<br>593<br>593       | 0.70               | 63,703<br>0<br>418<br>188         | 0,80,0-1,01        | 82<br>79,215<br>331<br>0                | *                  |
| ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES   | 17, 233<br>184, 109                    | . <u>-</u><br>4    | 23,818<br>209,396                 | ຜັລີ               | 17,457<br>167,867                       | . <u></u><br>ພ.ຄ.  |
|  |  |                    |                                   |                    |   |                    |

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### **New York**

(Amounts in Thousands)

| (Tupous)  | TII IIIONSAIIOS   | 2)                           |   |                             |  |                       |
|---|---|------------------------------|---|-----------------------------|--|-----------------------|
|   | FISCAL YEAR   | AR 1987                      | FISCAL YEAR   | AR 1986                     | FISCAL YE  | YEAR 1985             |
| PROCUREMENT<br>PROGRAM  | VALUE   | PERCENT<br>0F U.S.           | VALUE   | PERCENT<br>OF U.S.          | VALUE  | PERCENT<br>OF U.S.    |
| TOTAL   | 9,624,803   | 7.2                          | 9,908,384   | 7.3                         | 10,032,702   | 7.2                   |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 2,046,940<br>125,986<br>870,543<br>338,851<br>1,174,967 | 10.9<br>17.1<br>9.1<br>6     | 2, 791, 769<br>190, 897<br>546, 062<br>184, 242<br>838, 112 | 12.0<br>12.6<br>11.7<br>8.7 | 2,812,328<br>113,833<br>681,793<br>76,171<br>1,001,085 |                       |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 16,466<br>12,471<br>197,742<br>39,195<br>2,456,345      | 8 7<br>7 8 0<br>10 3         | 23, 672<br>12, 982<br>51, 828<br>69, 162<br>2, 749, 099     | 2 . 7<br>2 . 0<br>13 . 1    | 23,073<br>13,791<br>48,226<br>98,899<br>3,020,021      | 13.0                  |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES. CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 41,653<br>0<br>150<br>70,103<br>515                     | 1.5<br>0.10<br>0.00          | 90,026<br>0<br>977<br>86,060<br>1,899                       | - 487<br>60067              | 75,461<br>1,212<br>1,212<br>62,190<br>2,215            | 0-<br>0 0-            |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                                | 71, 792<br>13, 365<br>702, 548<br>3, 105<br>65, 708     | 6<br>13281<br>13281<br>13281 | 65, 634<br>17, 286<br>301, 915<br>80, 587                   | พด4 4<br>200€<br>พ          | 70,455<br>16,106<br>217,838<br>1,125<br>53,030         | 25.09<br>8.78<br>8.78 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES                            | 20,954<br>753<br>416,746<br>937,875                     | 20.2<br>7.7<br>6.9           | 22, 325<br>2, 559<br>329, 678<br>1, 451, 107                | 20.0<br>1.9<br>6.8<br>11.3  | 30 188<br>8 617<br>320 538<br>1,284 411                | 26.8<br>4.2<br>11.4   |

### **North Carolina**

|   | SPIESON IT STINGING                               | VEAD 1087                     | ETSCAL VE                                     | VEAD 1086                | FISCAL VE                                     | VEAD 1085          |
|---|---|-------------------------------|---|--------------------------|---|--------------------|
|   |   | מבים של                       | . I   | מולים של                 |   | בייים בייים        |
| PROGRAM   | VALUE   | PERCENI<br>OF U.S.            | VALUE   | PERCENI<br>OF U.S.       | VALUE   | PERCENT<br>OF U.S. |
| TOTAL   | 1,242,663   | ون                            | 1,049,033                                     | <b>∞</b> .               | 1,028,561                                     | 1.                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 6, 395<br>2, 062<br>22, 722<br>15, 632<br>11, 635 | **                            | 16,937<br>2,741<br>22,955<br>13,493<br>19,662 | - <del>*</del> n-0       | 8.876<br>2.309<br>36.147<br>11.852            | ** 6-0             |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 5,751<br>9,163<br>2,142<br>33,748<br>388,884      | 75                            | 5,439<br>9,133<br>3,656<br>2,667<br>334,162   | -8:6                     | 5,624<br>8,605<br>2,151<br>13,452<br>271,665  | 24-E2              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 17,838<br>0<br>3,363<br>82,302<br>1,060           | 21 6<br>7 1 9<br>1 3          | 14,936<br>10,081<br>89,088<br>957             | 50 . 1<br>8 . 6<br>1 . 1 | 36,285<br>182<br>65<br>85,054<br>599          | 8                  |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                   | 14,930<br>2,151<br>301,745<br>17,946              | ກທທຸສ<br>— ກ <sup>ຸ</sup> ສຸກ | 8 488<br>1 427<br>219 500<br>2 961<br>24 346  | 21-4<br>2004             | 8,642<br>3,535<br>269,821<br>11,721<br>15,126 | 3735<br>8-35-4     |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES                   | 279<br>1 . 755<br>164 . 262<br>136 . 912          | -8-<br>-00<br>-00             | 1, 194<br>120, 730<br>124, 225                | -0.50                    | 795<br>3,918<br>100,938<br>111,977            | ~6.80<br>~6.80     |

### **North Dakota**

|   | FISCAL YEAR 1987                   | AR 1987              | FISCAL YEAR 1986                        | AR 1986            | FISCAL YEAR 1985             | AR 1985                                 |
|---|------------------------------------|----------------------|---|--------------------|------------------------------|---|
| PROCUREMENT<br>PROGRAM  | VALUE                              | PERCENT<br>OF U.S.   | VALUE                                   | PERCENT<br>OF U.S. | VALUE                        | PERCENT<br>OF U.S.                      |
| TOTAL   | 158,329                            | ι.                   | 229, 223                                | 2.                 | 206,535                      | <del>-</del>                            |
| AIRFRAMES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS COMBAT VEHICLES NON-COMBAT VEHICLES | 202<br>782<br>3,282<br>5,922       | 0,** <sup>-</sup> ". | 3,013<br>7,503<br>4,088<br>61<br>11,874 | ****               | 264<br>43,814<br>0<br>14,047 | * |
| AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP PETROLEUM TEXTILES, CLOTHING, AND EQUIPAGE BUILDING SUPPLIES | 2,211<br>3,423<br>16,666           | o,*                  | 1,131<br>25,486<br>8,418                | o.** 4.000         | 949<br>16, 118<br>15, 324    | o* wivo                                 |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP      | 1,457<br>0<br>70,008<br>130<br>432 |                      | 2,855<br>75,665<br>0                    | <u>*</u> 0         | 1,467<br>0<br>49,699<br>108  | -00-0                                   |
| ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 23,507                             | 40                   | 60,803<br>28,299                        | <u>.</u>           | 36,724<br>28,021             | 7.2                                     |

#### Ohio

(Amounts in Thousands)

|  | FISCAL YE   | YEAR 1987                              | FISCAL YE  | YEAR 1986                    | FISCAL YE   | YEAR 1985              |
|--|---|--|--|------------------------------|---|------------------------|
| PROCURENT<br>PROGRAM   | VALUE   | PERCENT<br>OF U.S.                     | VALUE  | PERCENT<br>OF U.S.           | VALUE   | PERCENT<br>OF U.S.     |
| TOTAL  | 4,549,702   | 3.A                                    | 5,200,927  | 8.<br>8.                     | 4,648,327   | 8.<br>8.               |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 97,493<br>1,811,782<br>239,043<br>37,762                | 06<br>87-0-56                          | 184.262<br>2.683,284<br>181,603<br>53,828<br>50,037      | స్ట<br>జ.శ.లుచుగు            | 180,611<br>2,615,413<br>137,953<br>37,977<br>39,978 | 32.0<br>2.5<br>4.      |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 792, 519<br>242, 419<br>56, 180<br>122, 814<br>240, 330 | 24.5<br>22.3<br>1.0                    | 224, 203<br>404, 388<br>102, 838<br>182, 659<br>235, 917 | 22.4.4.<br>                  | 275,812<br>84,968<br>123,974<br>88,576<br>347,882   | 844~~<br>00NQN         |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 17, 338<br>2, 867<br>7, 741<br>40, 511                  | ₩ <b>4</b> ₩<br><b>@</b> O⊬ <b>Q</b> Q | 134,686<br>1,950<br>12,354<br>12,356                     | 2-2-<br>08-26                | 4,410<br>956<br>1,952<br>11,036<br>2,712            | 21.74.1.9              |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION  | 41,570<br>86<br>25,515<br>150,099<br>246                | 3-7-1-5                                | 45,862<br>0<br>52,855<br>103,001<br>1,825                | 6.81<br>6.81<br>7.45<br>7.16 | 21,054<br>266<br>45,179<br>148,984<br>217           | 13.00<br>13.90<br>1.99 |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 35,996<br>27<br>1,789<br>291,481<br>250,108             | ν<br>π – ν –<br>ν – φ 4 8              | 33,396<br>1,241<br>2,967<br>280,952<br>225,732           | 887-0                        | 29,077<br>566<br>6,020<br>250,021<br>192,733        | 6 24-<br>4804-         |

### Oklahoma

(Amounts in Thousands)

|  |  |                    | ı  | 11                 |  |                    |
|--|--|--------------------|--|--------------------|--|--------------------|
|  | FISCAL YE                                    | YEAR 1987          | FISCAL YE                                    | YEAR 1986          | FISCAL YE                                    | YEAR 1985          |
| PROGUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S. |
| TOTAL  | 607,866                                      | 'n.                | 774,616                                      | <b>v</b> i         | 602,378                                      | 4.                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS              | 46,718<br>7,678<br>13,650<br>5,369<br>1,574  | ~-m<br>**          | 46,778<br>21,464<br>12,452<br>3,889<br>1,247 | Nmm<br>*****       | 17,936<br>28,804<br>11,742<br>2,126<br>2,316 | -40 <del>**</del>  |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                             | 1,400<br>2,635<br>11,214<br>51,103           | * dividid          | 2,909<br>2,153<br>11,175<br>57,666           | <del>*</del>       | 1,237<br>7,551<br>5,078<br>47,146            | * 4,000            |
| PETROLEUM<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE | 128,026<br>1,000<br>10,915<br>3,299<br>2,125 | 40-4<br>84009      | 200,067<br>0<br>21,054<br>7,664<br>1,888     | 0 08<br>00000      | 102,408<br>13,566<br>8,344<br>4,198          | rv<br>&ou&4        |
| TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP    | 0<br>272<br>140,766<br>68<br>779             | 0-9-2              | 1,464<br>190,253<br>1,150                    | 2.50               | 0<br>660<br>163,635<br>895<br>1,487          | 0.4-66             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES             | 1,029<br>1,455<br>35,590<br>141,201          | 0,70               | 777<br>774<br>26,179<br>162,420              | - 65.E.            | 62<br>14,753<br>28,680<br>139,754            | 7.2                |

#### Oregon

(Amounts in Thousands)

|  | FISCAL YE                               | YEAR 1987                                    | FISCAL YE                                   | YEAR 1986          | FISCAL YEAR 1985                         | AR 1985            |
|--|---|--|---|--------------------|--|--------------------|
| PROGURENT<br>PROGRAM   | VALUE                                   | PERCENT<br>0F U.S.                           | VALUE                                       | PERCENT<br>OF U.S. | VALUE                                    | PERCENT<br>OF U.S. |
| TOTAL  | 286,582                                 | <b>6</b>                                     | 340,069                                     | m.                 | 255,885                                  | ų.                 |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS              | 2,353<br>84<br>1,093<br>2,162<br>44,154 | ****   | 318<br>3,431<br>8,398<br>2,146<br>47        | ** 2 * 5           | 2.672<br>2.672<br>154<br>1.374<br>36.152 | ****               |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                             | 1,466<br>159<br>5,542<br>90,595         | ** 0. 4                                      | 733<br>724<br>525<br>104<br>110,242         | ****               | 173<br>59<br>357<br>1,225<br>62,039      | ****               |
| PETROLEUM<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE | 5,493<br>219<br>934<br>6,110<br>6,429   | - r<br>24-48                                 | 11,687<br>25<br>25<br>75<br>6,435<br>26,252 | 27 <del>*</del>    | 9,260<br>0<br>61<br>4,642<br>16,629      | NO ™W<br>NO ™W     |
| TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP    | 55,875<br>8,276                         | 00000  | 73<br>906<br>61,095<br>335<br>2,234         | त<br>बंधळंत्रबं    | 8,384<br>57,007<br>751<br>4,017          | 2<br>0.65.20       |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES             | 1,587<br>26<br>14,245<br>39,164         | ~<br>≈ × ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ | 2,117<br>0<br>17,213<br>37,895              |                    | 1,286<br>20,276<br>20,095<br>29,223      | _<br>4w            |

### Pennsylvania

(Amounts in Thousands)

|  | FISCAL YE  | YEAR 1987                  | FISCAL YE  | YEAR 1986                   | FISCAL YE  | YEAR 1985                     |
|--|--|----------------------------|--|-----------------------------|--|-------------------------------|
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.         | VALUE  | PERCENT<br>OF U.S.          | VALUE  | PERCENT<br>0F U.S.            |
| TOTAL  | 3,844,665  | 2.9                        | 4, 191, 663  | а.<br>Г                     | 4,148,728  | 3.0                           |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 311,116<br>59,827<br>130,030<br>334,606<br>742,584 | 2<br>6                     | 397,503<br>57,377<br>276,894<br>290,194<br>712,429     | 5.8<br>6.7<br>7.3<br>8.4    | 516,708<br>31,967<br>186,969<br>446,771<br>926,840 | ମ ଜମଞ<br>⊏4ଜମନ                |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP   | 100,534<br>71,732<br>67,118<br>265,275<br>555,873  | 252.43<br>127.85<br>138.22 | 338, 494<br>69, 451<br>52, 904<br>322, 169<br>435, 109 | 23.22.2                     | 73,422<br>36,151<br>59,128<br>319,550<br>494,022   | 26.2.1                        |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 54,667<br>31,817<br>1,054<br>10,377                | 33.6<br>6.7<br>6.7<br>12.6 | 233, 202<br>29, 338<br>4, 368<br>16, 204<br>15, 276    | 3.4<br>22.4<br>21.8<br>17.7 | 148, 142<br>34, 674<br>1, 204<br>52, 517<br>1, 143 | 26.56<br>13.25<br>5.12<br>18. |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION  | 29.980<br>62.652<br>175.764<br>1,726               | 2.5<br>18.8<br>12.0<br>1.3 | 27,849<br>0<br>22,199<br>224,346<br>2,212              | 2.2<br>3.4<br>1.0<br>4.1    | 29,881<br>7,516<br>159,383<br>1,959                | 9699-<br>6-869                |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 53,513<br>2,243<br>55,098<br>351,566<br>326,903    |                            | 64,265<br>1,619<br>5,385<br>303,212<br>289,664         | 400<br>64000                | 51,449<br>436<br>26,358<br>287,041<br>255,150      | 1 25.05<br>4.4.0              |

### **Rhode Island**

(Amounts in Thousands)

|   | FISCAL YE                                   | YEAR 1987               | FISCAL YE                                  | YEAR 1986          | FISCAL YEAR                             | 4R 1985              |
|---|---|-------------------------|--|--------------------|---|----------------------|
| PROCUREMENT<br>PROGRAM  | VALUE                                       | PERCENT<br>OF U.S.      | VALUE                                      | PERCENT<br>OF U.S. | VALUE                                   | PERCENT<br>OF U.S.   |
| TOTAL   | 477,934                                     | ₹.                      | 393,572                                    | ε.                 | 431,269                                 | က                    |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS   | 5,529<br>2,019<br>1,251<br>869<br>32,485    | ****                    | 2,721<br>2,180<br>1,037<br>1,354<br>27,574 | ****               | 211<br>926<br>951<br>1,966<br>34,323    | ****                 |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 1,097<br>2,487<br>459<br>190,108            | ** -* °                 | 3,009<br>758<br>143,258                    | ** -* -            | 244<br>449<br>3,840<br>3,062<br>150,592 | **                   |
| PETROLEUM<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE<br>PRODUCTION EQUIPMENT   | 1,017<br>11,017<br>32<br>32<br>590<br>2,251 | * <u>"</u> *"           | 39,608<br>39,608<br>1,311<br>3,268         | -80                | 6,429<br>56,361<br>31<br>2,694<br>1,735 | ພາສຸ<br>ພາສຸ<br>ພາສຸ |
| CONSTRUCTION CONSTRUCTION EQUIPMENT CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT | 48, 286<br>1, 673<br>0                      | ρ <sup>'</sup> ο΄4'ο'ο΄ | 26,047<br>3,542<br>27<br>0                 | m, φ, ο.           | 55,424<br>1,707<br>0                    | <b>~0400</b>         |
| ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 48, 745<br>127, 735                         | <u> </u> တ်တ            | 43,704<br>87,691                           | وار:               | 27,371<br>82,953                        | 8,7                  |

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### South Carolina

(Amounts in Thousands)

| Carc.)  | 3 I                                      | . I .              | - 1   |                    |                                     |                    |
|---|--|--------------------|---|--------------------|-------------------------------------|--------------------|
|   | FISCAL YEAR                              | 4R 1987            | FISCAL YE                                   | YEAR 1986          | FISCAL Y                            | YEAR 1985          |
| PROCUREMENT<br>PROGRAM  | VALUE                                    | PERCENT<br>OF U.S. | VALUE                                       | PERCENT<br>OF U.S. | VALUE                               | PERCENT<br>OF U.S. |
| TOTAL   | 571,069                                  | 4                  | 521,073                                     | 4                  | 490,286                             | m <sub>.</sub>     |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 9,278<br>3,254<br>5,324<br>147<br>86,757 | * * * * *          | 6,847<br>1,060<br>11,206<br>2,096<br>68,713 | *****              | 4,843<br>6,336<br>62<br>1,435       | *_**               |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 7,420<br>8,063<br>11,659<br>20,056       | ผ่ณ่ณ่อ—่          | 2,242<br>3,608<br>25,635<br>14,980          | -460-              | 53<br>31,057<br>28,763<br>24,734    | * 40 * -           |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 8,819<br>0<br>24,620<br>1,390            | 200347             | 16,646<br>0<br>35<br>15,954<br>1,049        | นอนณ์ผ             | 10,320<br>167<br>21,153<br>875      | 2-0-9              |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                                | 60 ,829<br>2 ,421<br>150 ,422<br>4 ,597  | 5.2                | 52,050<br>2,384<br>122,671<br>18,328        | 4. – w<br>- 8.0 w  | 12,607<br>3,467<br>198,099<br>5,702 | 2-22-              |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 33<br>69,742<br>106,588                  | * <u>~</u> ~       | 1,183<br>41,907<br>112,436                  | فأفأفأ             | 24,387<br>74,012                    | ₩ <u>4</u> ,       |
|   |  |                    |   |                    |                                     |                    |

1888 REPORTER VILLERER TOURSE PRODUCE TREESEST PRODUCE TREESEST PRODUCE TREESEST FOR THE SECOND TREESEST VILLER

### South Dakota

|   | FISCAL YEAR 1987           | EAR 1987           | FISCAL YEAR 1986  | AR 1986            | FISCAL YEAR 1985              | AR 1985            |
|---|----------------------------|--------------------|---|--------------------|-------------------------------|--------------------|
| PROCUREMENT<br>PROGRAM  | VALUE                      | PERCENT<br>OF U.S. | VALUE   | PERCENT<br>OF U.S. | VALUE                         | PERCENT<br>OF U.S. |
| TOTAL   | 57,559                     | *                  | 127,633   | <del>-</del> .     | 77,546                        | Γ.                 |
| MISSILE AND SPACE SYSTEMS SHIPS NON-COMBAT VEHICLES WEAPONS AMMUNITION  | 277<br>54<br>2,065<br>0    | **                 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 00- <sub>**</sub>  | 57<br>2,585<br>0              | * ° - * °          |
| ELECTRONICS AND COMMUNICATION EQUIP PETROLEUM TEXTILES, CLOTHING, AND EQUIPAGE BUILDING SUPPLIES SUBSISTENCE  | 309<br>1,785<br>4,455<br>0 | ¥*                 | 3,338<br>107<br>107<br>860<br>660   | ****               | 932<br>1,887<br>0<br>0<br>572 | **                 |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 30,327<br>2,026<br>32      | # <del>*</del> *   | 103,200<br>103,200<br>1,887   | -<br>04.viw.o      | 52,170<br>53,170<br>1,587     | 0/ <del>*</del> 40 |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 3,142<br>12,937            | 9                  | 2,791<br>12,944   | *77                | 153<br>4,920<br>12,579        | 777                |

### Tennessee

|   | FISCAL YEA  | YEAR 1987                               | FISCAL YE                                    | YEAR 1986          | FISCAL Y                                     | YEAR 1985          |
|---|---|---|--|--------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM  | VALUE   | PERCENT<br>OF U.S.                      | VALUE  | PERCENT<br>0F U.S. | VALUE  | PERCENT<br>OF U.S. |
| TOTAL   | 985,921   | 1                                       | 1,156,601                                    | 6.                 | 793,420                                      | به ا               |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                   | 430<br>4 995<br>162,064<br>5,006                      | ** - *                                  | 436<br>89<br>3,305<br>254,656<br>1,917       | ** -2*             | 2,278<br>30<br>4,028<br>34,294<br>9,047      | ** -0-             |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 1,286<br>8,567<br>8,563<br>4,637<br>250,225<br>25,145 | *                                       | 1,656<br>9,484<br>2,926<br>323,151<br>20,891 | * · · · · ·        | 1,573<br>3,588<br>1,749<br>238,223<br>15,567 | * -0               |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES       | 2.293<br>364<br>122.629<br>150                        | _4085                                   | 6.836<br>738<br>105,827<br>59                |                    | 20,660<br>1,384<br>1,384<br>59,410<br>4,134  | - 25<br>4 089      |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT   | 21,073<br>0<br>4,286<br>57,153<br>254                 | 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | 16,968<br>0<br>4<br>66,708<br>889            | က္ဝ_* တပ္          | 18,398<br>51<br>3,971<br>80,391<br>2,676     | 7.00               |
| MEDICAL & DENTAL SUPPLIES & EQUIPPHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 3.971<br>299<br>1,655<br>42,273<br>267,130            | 2 - 2                                   | 6, 139<br>202<br>734<br>38, 379<br>294, 607  | 22                 | 1.986<br>1.709<br>43.010<br>245.095          | 4-887              |
|   |   |   |  |                    |  |                    |

#### Texas

|  | FISCAL YE  | YEAR 1987  | FISCAL YE                                       | YEAR 1986                       | FISCAL YE  | YEAR 1985                 |
|--|--|--|---|---------------------------------|--|---------------------------|
| PROCUREMENT<br>PROGRAM   | VALUE  | PERCENT<br>OF U.S.   | VALUE   | PERCENT<br>OF U.S.              | VALUE  | PERCENT<br>OF U.S.        |
| TOTAL  | 8,654,123  | 6.5  | 10,940,227                                      | 8.0                             | 10,561,556   | 7.5                       |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                    | 3,542,891<br>62,411<br>312,551<br>1,116,936<br>165,675 | <u>6</u><br>6<br>6<br>6<br>7<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8<br>8 | 4,422,382<br>86,825<br>281,838<br>1,311,836     | 0.20                            | 3,618,955<br>71,239<br>346,622<br>975,751<br>118,639 | 4 6 2 4 L                 |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMINITION ELECTRONICS AND COMMUNICATION EQUIP   | 8 672<br>24 464<br>71 822<br>279 450<br>868 288        | -600<br>640-6  | 5,394<br>9,967<br>207,017<br>174,090<br>899,699 | &w4<br>~∾~∞∾                    | 8 014<br>177 255<br>198 690<br>1 220 151             | 040<br>07400              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES        | 794 324<br>102<br>108<br>36 239<br>1,591               | 27.7<br>7.2<br>1.9   | 1,901,369<br>367<br>346<br>46,162<br>2,359      | 27.7<br>1.7<br>2.7<br>2.7       | 2,242,173<br>186<br>447<br>30,836<br>670             | 86<br>4.6<br>6.0 €        |
| SUBSISTENCE TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT  | 133,867<br>631<br>13,062<br>411,349<br>2,250           | 188.41<br>4.09.77  | 179,038<br>6,478<br>475,892<br>432              | 4 . v. 0<br>v. 0 w. w. w.       | 128,623<br>29-<br>12,359<br>590,654<br>3,191         | 12.6<br>3.3<br>7.6<br>2.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES | 13,856<br>358<br>7,640-<br>178,224<br>622,642          | ი დო <del>4</del><br>დოტოტ   | 12 079<br>1 556<br>4 353<br>172 205<br>632 234  | ମ=ଜଜ <b>ୟ</b><br>ମ <b>ୟ</b> ଜଡ଼ | 12 030<br>8 644<br>5 080<br>210 868<br>565 621       | 7.7.2<br>5.0.3<br>0.0     |

#### Utah

(Amounts in Thousands)

|   | FISCAL YE                                       | YEAR 1987  | FISCAL YE                                   | YEAR 1986                   | FISCAL YE                                      | YEAR 1985          |
|---|---|--|---|-----------------------------|--|--------------------|
| PROCUREMENT<br>PROGRAM  | VALUE   | PERCENT<br>OF U.S.                               | VALUE                                       | PERCENT<br>OF U.S.          | VALUE  | PERCENT<br>OF U.S. |
| TOTAL   | 1,183,069                                       | o <sup>j</sup>                                   | 714,148                                     | æ.                          | 788, 794                                       | <b>બ</b> ્         |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                                   | 10,706<br>14,044<br>96,984<br>641,424<br>49,339 |  | 8.436<br>1.864<br>64.131<br>2.948           | ** 4                        | 13,974<br>3,526<br>46,760<br>342,132<br>10,494 | -* <u>*</u> .      |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 619<br>432<br>1,303<br>16,205<br>131,037        | ** 40  | 1,877<br>1,917<br>14,156<br>5,688<br>62,350 |                             | 1,259<br>4,735<br>4,986<br>109,117             | 6-4-2              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                             | 12,873<br>5,823<br>0<br>189<br>2,215            | 40000  | 180,097<br>7,664<br>180<br>5,112            | บณ<br>ด้อฺ <sup>¥</sup> บ่4 | 43,023<br>7,904<br>9,574<br>5,221<br>5,666     | ფ <b>–</b> დაკი    |
| PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 82, 83,7<br>82, 93,7<br>29,29<br>2,865          | <br>   | 94,464<br>53<br>1,430<br>1,885              | 0° * ° '.                   | 2,182<br>87,203<br>80<br>363<br>2,165          | 76                 |
| MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 3, 308<br>30, 565<br>79, 046                    | 2,<br>Q. 10, 10, 10, 10, 10, 10, 10, 10, 10, 10, | 7,190<br>28,621<br>73,962                   | ი<br>4.ი.ი                  | 34,009<br>58,526                               | <b>4</b> .ၹၹ       |

#### Vermont

|   | FISCAL YEAR 1987                   | AR 1987            | FISCAL YEAR 1986                          | AR 1986            | FISCAL                                    | FISCAL YEAR 1985   |
|---|------------------------------------|--------------------|---|--------------------|---|--------------------|
| PROCUREMENT<br>PROGRAM  | VALUE                              | PERCENT<br>OF U.S. | VALUE                                     | PERCENT<br>OF U.S. | VALUE                                     | PERCENT<br>OF U.S. |
| TOTAL   | 113,256                            | Γ.                 | 123,611                                   | Γ.                 | 163,429                                   | -                  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS | 9,335<br>1,419<br>17,107<br>19,163 | ** 4 %             | 7,058<br>1,464<br>17,491<br>316-<br>4,136 | ****               | 13,869<br>334<br>26,260<br>5,130          | - * * * *          |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                | 41,900<br>6,864<br>3,047           | * _ *              | 68<br>88,623<br>84653<br>8353<br>8353     | ** 7.2*            | 148<br>77.295<br>17.677<br>7.455          | # .5. *<br>0 86.4  |
| PETROLEUM<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>SUBSISTENCE<br>PRODUCTION EQUIPMENT<br>CONSTRUCTION      | 573<br>1,283<br>184<br>361<br>722  | *"*"*              | 2,898<br>2,898<br>1,197<br>2,591          | * * *              | 234<br>533<br>1,229<br>5,557              | * - * 4            |
| MEDICAL & DENTAL SUPPLIES & EQUIP<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES                         | 3,652<br>7,239                     | *77                | 3, 237<br>4, 960                          | * <u>-</u> *       | 8. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. | * * *              |
|   |                                    |                    |   |                    |   |                    |

#### Virginia

|   | FISCAL YE  | YEAR 1987                 | FISCAL YE  | YEAR 1986             | FISCAL Y   | YEAR 1985   |
|---|--|---------------------------|--|-----------------------|--|---|
| PROCUREMENT<br>PROGRAM  | VALUE  | PERCENT<br>OF U.S.        | VALUE  | PERCENT<br>OF U.S.    | VALUE  | PERCENT<br>OF U.S.  |
| TOTAL   | 7,807,482  | 5.9                       | 5,402,026  | 4.0                   | 6, 166, 768  | 4.4   |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES 0THER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 20,120<br>19,413<br>35,557<br>111,101<br>2,595,440 | 21.55                     | 26,832<br>3,644<br>28,156<br>123,439<br>981,299  | - <del>*</del> - 0.00 | 71,469<br>3,435<br>162,819<br>109,448<br>1,691,825 | .* <u> </u>   |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 1, 793<br>5, 015<br>41, 907<br>2, 200, 204         | -82-07                    | 2 181<br>6 195<br>15 966<br>197 709<br>1,530,943 | - 89.4r               | 1,955<br>16,326<br>16,941<br>232,449<br>1,638,767  | -89.47<br>-89.6-  |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES, CLÜTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 20 306<br>15 274<br>1 983<br>70 183<br>2 465       | 36.17<br>36.26<br>36.70   | 44,027<br>22,736<br>378<br>51,299<br>15,173      | 12.09                 | 35,909<br>5,615<br>295<br>31,520<br>71,847         | 50 3.34<br>50 3.45<br>50 3.4 |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                                | 29,250<br>16,318<br>421,165<br>26,883<br>8,172     | 2442<br>2009<br>2009<br>7 | 58 852<br>21 903<br>379 385<br>34 360<br>10 901  | 25.07<br>2.04<br>2.04 | 39,530<br>3,570<br>362,361<br>35,273<br>4,361      | 22.42.19<br>2.14.10   |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES                   | 2,893<br>3,273<br>324,127<br>1,606,658             | 22.8<br>1.6.99<br>1.8     | 2,383<br>22,927<br>312,997<br>1,508,341          | 17.1                  | 10,291<br>3,818<br>352,446<br>1,264,498            | 9-7-<br>16-39<br>12-3-3-1-  |
|   |  |                           |  |                       |  |   |

### Washington

|   | FISCAL YE   | YEAR 1987            | FISCAL YE  | YEAR 1986                        | FISCAL YE  | YEAR 1985                               |
|---|---|----------------------|--|----------------------------------|--|---|
| PROCUREMENT<br>PROGRAM  | VALUE   | PERCENT<br>OF U.S.   | VALUE  | PERCENT<br>OF U.S.               | VALUE  | PERCENT<br>OF U.S.                      |
| TOTAL   | 3,112,025   | 2.3                  | 2,525,250  | 1.9                              | 3,559,364  | 2.5                                     |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                             | 692 811<br>4 860<br>94 240<br>1 015 876<br>91 800 | E -4<br>V-9/8        | 562,599<br>3,708<br>45,807<br>771,257<br>112,665 | 4-092                            | 409 359<br>2 711<br>37 350<br>1 143 183<br>158 689 | - x - x - x - x - x - x - x - x - x - x |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 3,616<br>2,653<br>100,202<br>1,457<br>514,233     | -8+ 8<br>-8- 8       | 11,960<br>1,354<br>63,486<br>64,494<br>294,389   | 2 - 4                            | 10.983<br>1.787<br>50.962<br>4.662<br>398.267      | 2.18                                    |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>CONTAINERS AND HANDLING EQUIPMENT<br>TEXTILES. CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES | 26.305<br>357<br>0<br>2.358<br>7.299              | დ<br>დ <u>4</u> 0/00 | 56,635<br>803<br>174<br>2,535<br>4,935           | 50<br>00<br>00<br>00<br>00<br>00 | 40,024<br>741<br>7,043<br>4,043                    | 8<br>19041                              |
| SUBSISTENCE PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP                                | 27.825<br>4.211<br>271.053<br>3.430               | 21-8<br>48-4         | 22,352<br>4,842<br>272,582<br>370<br>2,174       | 87.9<br>87.9<br>87.9             | 21,021<br>8,574<br>217,334<br>2,071                | 200<br>- 6868                           |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES                            | 1,085<br>627<br>42,574<br>203,132                 | င္က တြင္လာ           | 43<br>201<br>69,791<br>216,094                   | * .44                            | 551-<br>4,401<br>889,937<br>148,790                | -4.52<br>-4.58<br>-4.58                 |

### West Virginia

| (Amc  | (Amounts in Thousands)                    | ds)                |  |                    |                                     |                    |
|---|---|--------------------|--|--------------------|-------------------------------------|--------------------|
|   | FISCAL Y                                  | YEAR 1987          | FISCAL YE                              | YEAR 1986          | FISCAL YE                           | YEAR 1985          |
| PROCUREMENT<br>PROGRAM  | VALUE                                     | PERCENT<br>0F U.S. | VALUE                                  | PERCENT<br>OF U.S. | VALUE                               | PERCENT<br>OF U.S. |
| TOTAL   | 150,068                                   | -                  | 105,445                                | -                  | 90,336                              | -                  |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS                           | 421<br>1,082<br>2,692<br>33,868<br>12,421 | ** -0-             | 162<br>434<br>1,854<br>3,215<br>11,575 | ****               | 258<br>338<br>21,649<br>3,500       | °** -*             |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP  | 711<br>0<br>143<br>16,889<br>1,622        | * * *              | 221<br>67<br>89<br>4,804<br>1,972      | ***                | 227<br>754<br>754<br>2,364<br>1,506 | °****              |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE                     | 397-<br>9, 199<br>7,699<br>247<br>0       | * 6<br>            | 3,391<br>11,839<br>4,618<br>132<br>0   | * ~ 4.00           | 672<br>8,706<br>2,427<br>64<br>0    | * 2.4.             |
| PRODUCTION EQUIPMENT<br>CONSTRUCTION<br>CONSTRUCTION EQUIPMENT<br>MEDICAL & DENTAL SUPPLIES & EQUIP<br>MATERIALS HANDLING EQUIPMENT | 46.240<br>2.304                           | ဝက်ဝက်ဝ            | 39.960<br>97.7                         | ဝလ်ဝလဝ             | 94<br>29,411<br>852<br>0            | *4000              |
| ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES  | 8,680<br>6,247                            | ~; <del>*</del>    | 14,972<br>5,163                        | ო<br>• <b>#</b>    | 12,251<br>5,263                     | ~ <del>*</del>     |
|   |   |                    |  |                    |                                     |                    |

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### Wisconsin

|   | FISCAL YEAR 1987                                    | AR 1987                    | FISCAL YE   | YEAR 1986          | FISCAL Y                                       | YEAR 1985                             |
|---|---|----------------------------|---|--------------------|--|---------------------------------------|
| PROGUREMENT<br>PROGRAM  | VALUE   | PERCENT<br>OF U.S.         | VALUE   | PERCENT<br>OF U.S. | VALUE  | PERCENT<br>OF U.S.                    |
| TOTAL   | 951,146   | 7.                         | 981,416   | ۲.                 | 1,064,501                                      | <b>80</b> ,                           |
| AIRFRAMES AND SPARES AIRCRAFT ENGINES AND SPARES OTHER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS SHIPS           | 3,854<br>1,037<br>72,174<br>4,205<br>81,098         | **"*                       | 3, 128<br>1, 441<br>33, 370<br>2, 838<br>259, 682 | ** <sup>7</sup> ** | 1.279<br>2.215<br>59.196<br>1.331<br>149.740   | **_*_                                 |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIP                          | 12, 228<br>379, 804<br>8, 592<br>90, 471<br>53, 027 | 22<br>2 2 2<br>4 2 6 0 2 5 | 17.962<br>254.254<br>7.475<br>82.888<br>76.136    | 4 C                | 6.537<br>447.343<br>7.695<br>83.072<br>102.395 | 02<br>20 E & 4                        |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>BUILDING SUPPLIES<br>SUBSISTENCE     | 9,840<br>149<br>15,918<br>18,249                    |                            | 5,779<br>164<br>14,740<br>192<br>18,652           | 400                | 5.357<br>17.171<br>25.349                      | -*                                    |
| TRANSPORTATION EQUIPMENT PRODUCTION EQUIPMENT CONSTRUCTION CONSTRUCTION EQUIPMENT MEDICAL & DENTAL SUPPLIES & EQUIP | 17,521<br>18,017<br>4,443<br>18,710                 |                            | 16,998<br>15,093<br>4,922<br>21,718               | 8 .ww<br>60/0/0    | 16,262<br>8,989<br>3,786<br>22,927             | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT<br>MATERIALS HANDLING EQUIPMENT<br>ALL OTHER SUPPLIES AND EQUIPMENT<br>SERVICES | 311<br>10,654<br>112,798<br>17,854                  | .02<br>64                  | 1,136<br>1,860<br>75,234<br>65,754                | <br>o4.ain         | 2,452<br>70,521<br>29,781                      | พิพิพพ                                |
|   |   |                            |   |                    |  |                                       |

# TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1987, 1986, AND 1985

#### Wyoming

| (Amounts  | (Amounts in Thousands)            | ( )                   |                             |                    |                              |                    |
|---|-----------------------------------|-----------------------|-----------------------------|--------------------|------------------------------|--------------------|
|   | FISCAL YEAR 1987                  | 4R 1987               | FISCAL YEAR 1986            | AR 1986            | FISCAL YEAR 1985             | AR 1985            |
| PROCUREMENT<br>PROGRAM  | VALUE                             | PERCENT<br>OF U.S.    | VALUE                       | PERCENT<br>0F U.S. | VALUE                        | PERCENT<br>OF U.S. |
| TOTAL   | 47,378                            | *                     | 92,152                      | <del>-</del> .     | 124,586                      | <del>-</del>       |
| AIRFRAMES AND SPARES 0THER AIRCRAFT EQUIPMENT MISSILE AND SPACE SYSTEMS WEAPONS ELECTRONICS AND COMMUNICATION EQUIP | 152<br>152<br>0                   | <del>-</del>          | 2,000                       | 9999 <sub>*</sub>  | 0<br>0<br>1,453<br>372<br>64 | ***                |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>TEXTILES, CLOTHING, AND EQUIPAGE<br>SUBSISTENCE<br>PRODUCTION EQUIPMENT  | 13,411<br>1,462<br>0<br>31<br>172 | ກ່ານວ່ <sup>*</sup> – | 45,052<br>403<br>403<br>0   | <u>~</u> m, 00     | 58,013<br>150<br>1,480<br>0  | 0.7.7.00           |
| CONSTRUCTION MEDICAL & DENTAL SUPPLIES & EQUIP ALL OTHER SUPPLIES AND EQUIPMENT SERVICES                            | 24,140<br>0<br>410<br>7,556       | <b>™⊙</b> .★ ¯.       | 37,859<br>0<br>782<br>7,628 | NO.                | 55,683<br>0<br>457<br>6,914  | ¥                  |
|   |                                   |                       |                             |                    |                              |                    |

FOR THE TOP FIVE STATES IN EACH OF THE 25 MAJOR PROCUREMENT PROGRAMS: FISCAL YEAR 1987 TABLE III-2. PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER \$25,000

#### (AMOUNTS IN THOUSANDS)

|  |  |   | ļ                             |  | RANK A  | AND PERCE                         | ENT OF                                  | . S. U                            |                                  |   | •  | PCT OF   |
|--|--|---|-------------------------------|--|---|-----------------------------------|---|-----------------------------------|----------------------------------|---|--|--|
| PROCUREMENT PROGRAM -  | VALUE  | - 1ST   | 1                             | 2ND  | ,   | 3RD                               | 1                                       | 4TH                               | ,                                | STH   | •  | U.S.   |
|  |  | - STATE   | PCT -                         | STATE                                      | PCT -   | STATE                             | PCT -                                   | STATE                             | PCT -                            | STATE   | PCT -  | 1-5  |
| AIRFRAMES AND RELATED ASSEMBLIES AND SPARES \$ AIRCRAFT ENGINES AND RELATED SPARES OTHER AIRCRAFT EQUIPMENT AND SUPPLIES MISSILE AND SPACE SYSTEMS SHIPS | 18,695,026<br>5,898,378<br>4,884,764<br>21,630,863<br>12,111,056 | MO 2<br>OHIO 3<br>N Y 1<br>CALIF 3<br>VA        | 007.41<br>7.7.44              | TEXAS 1<br>FLA 1<br>CALIF 1<br>MASS 1      | დორ≀.<br>ბო⊣.<br>გა                           | CALIF<br>CONN<br>COLO<br>COLO     | 13.2<br>8.3<br>11.5<br>11.5             | GA<br>MASS<br>FLA<br>ARIZ<br>N Y  | 113.<br>133.0<br>14.10<br>14.10  | N<br>IND<br>TEXAS<br>TEXAS<br>MISS                                    | 01<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0 | 768.7<br>568.3<br>618.5  |
| COMBAT VEHICLES NON-COMBAT VEHICLES WEAPONS AMMUNITION ELECTRONICS AND COMMUNICATION EQUIPMENT   | 3,235,910<br>1,708,071<br>2,465,015<br>4,592,385<br>23,886,448   | OHIO 2<br>IND 3<br>CALIF 4<br>MINN 1<br>CALIF 1 | 474 % %<br>শ্ৰথ এও ৩          | CALIF 1 WIS 2 N Y CALIF 1                  | 658<br>870<br>870<br>870<br>870<br>870<br>870 | CONN<br>OHIO<br>MASS<br>FLA<br>VA | 7.28<br>5.28<br>7.88<br>7.88<br>7.88    | MICH<br>WASH<br>TEXAS             | 16.3<br>6.0<br>9.1<br>1.1<br>9.1 | IND<br>PA<br>CONN<br>FLA  | <b>レ4557</b><br>お2884  | 87<br>66<br>66<br>66<br>60<br>64<br>60<br>60<br>60<br>60<br>60<br>60<br>60<br>60<br>60<br>60<br>60<br>60<br>60 |
| PETROLEUM<br>OTHER FUELS AND LUBRICANTS<br>SEP PROCURED CONTAINERS AND HANDLING EQUIP<br>TEXTILES, CLOTHING AND EQUIPAGE<br>MILITARY BUILDING SUPPLIES   | 2,872,701<br>94,582<br>15,739<br>1,040,557<br>82,262             | CALIF 2<br>PA 3<br>N C 2<br>TENN 1              |                               | TEXAS 2<br>VA 1<br>MASS 1<br>ALA 1<br>PA 1 | 20.7<br>20.7<br>20.7                          | EN CKA<br>AN A<br>ASC             | 877<br>72.6<br>9.9<br>9.9               | OKLA<br>VA VA<br>OREG             | 46.85<br>7.00<br>7.7.4           | DEL<br>UTAH<br>OKLA<br>N Y<br>CALIF                                   | 80008<br>8047<br>8   | 42.18<br>62.8<br>65.18<br>65.18  |
| SUBSISTENCE<br>TRANSPORTATION EQUIPMENT<br>PRODUCTION EQUIPMENT<br>CONSTRUCTION<br>CONSTRUCTION EQUIPMENT  | 1,178,608<br>7,671<br>332,712<br>8,678,139<br>134,540            | CALIF 1<br>ILL 8<br>PA 1<br>CALIF 1<br>ILL 5    | 40000<br>6000<br>6000<br>6000 | TEXAS 1<br>TEXAS CALIF 1<br>N Y 2          | 40440   | ILL<br>DC<br>OHIO<br>VA<br>MASS   | 88.5<br>7.6<br>7.9<br>7.0<br>7.0<br>7.0 | N Y<br>OHIO<br>FLA<br>TEXAS       | 34.6<br>1.1<br>3.7<br>5.0<br>6.1 | S C<br>CALIF<br>WIS<br>FLA<br>KY                                      | 21842<br>21607   | 88.72<br>86.0<br>86.2<br>86.0<br>86.0<br>86.0  |
| MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MATERIALS HANDLING EQUIPMENT ALL OTHER SUPPLIES AND EQUIPMENT SERVICES     | 477,256<br>103,967<br>113,273<br>5,598,167<br>13,607,437         | MASS 33 PA CALIF ICCALIF I                      | 6.000 H                       | PA 1<br>NY 2<br>MICH 1<br>VA 1             | 40874<br>648                                  | N J<br>CALIF<br>WIS<br>PA<br>MASS | 00.00<br>00.00<br>0.04.00.00            | OHIO<br>ILL<br>CALIF<br>MD<br>N Y | 6653<br>6626<br>6266             | A V G V A V G V A V G V A V G V A V G V A V G V A V G V A V G V A V A | N 0 4 N 0<br>ພິສີ N 8 0  | 888.0<br>80.0<br>381.4<br>50.2   |

## DISTRIBUTION OF PRIME CONTRACT AWARDS FOR RESEARCH, DEVELOPMENT, TEST, **AND EVALUATION PART IV**

percent over the FY 1986 figure. The ratio of RDT&E awards to total awards remained relatively the same in FY 1987 as in FY 1986. Table IV-1 also shows that the distribution of RDT&E awards among the three types of contractors did not change significantly from FY 1986 to FY 1987. As shown in Table IV-1 (page 72), RDT&E awards totaled \$21,392 million in FY 1987, an increase of \$1,959 million or 10.

Table IV-2 (page 73) shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percent distribution of RDT&E awards within each region for FY 1987. Seven of the nine regions received more RDT&E awards in FY 1987 than in FY 1986. The three regions that had the largest dollar increases were Pacific (\$1,408 million), Mountain (\$554 million), and New England (\$196 million). In terms of the distribution of RDT&E awards, the Pacific region showed the most significant change. In FY 1986, 32.5 percent of RDT&E awards were in this region; this percentage increased to 36.1 percent in FY

percent of regional total awards did not change significantly. The five regions that experienced increases were Pacific (6.8 percent), New England (1.4 percent), West North Central (0.6 percent), East North Central (2.3 percent). The four regions that experienced decreased percentages were South Atlantic (0.6 percent), Middle Atlantic (0.9 The ratio of RDT&E awards to total awards showed an increase from FY 1986 to FY 1987. Regional RDT&E awards as a

percent), Mountion (0.5 percent), and West South Central (0.3 percent).

Tables IV-4, and IV-5 (pages 74, 77, and 80, respectively) show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational institutions, other nonprofit institutions, and business firms), for FY 1987, 1986, and 1985, respectively. As shown in Table IV-3, the four states receiving the largest share of RDT&E awards in FY 1987 were California, Massachusetts, Colorado, and New York.

DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987, 1986, AND 1985

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(Amounts in Millions)

| ANY                                    | FY              | FY 1987               |               | FY              | FY 1986        |               | F               | FY 1985       |               |
|--|-----------------|-----------------------|---------------|-----------------|----------------|---------------|-----------------|---------------|---------------|
| Awards                                 | Awards          | % of<br>Total         | % of<br>RDT&E | Awards          | % of<br>Total  | % of<br>RDT&E | Awards          | % of<br>Total | % of<br>RDT&E |
| GRAND TOTAL -<br>Prime Contract Awards | \$133,262       | 100                   | N/A           | \$136,026       | 100            | N/A           | \$140,096       | 5             | A/A           |
| TOTAL - RDT&E Awards                   | 21,392          | 9                     | 6             | 19,433          | <del>-</del>   | 8             | 18,626          | 13            | 9             |
| Educational & Nonprofit Institutions   | 1,475           | -                     | 7             | 1,408           | -              | 7             | 1,288           | -             | 7             |
| Institutions Business Firms            | 1,218<br>18,698 | <b>-</b> <del>4</del> | 87            | 1,195<br>16,830 | <del>- 2</del> | 6<br>87       | 1,158<br>16,181 | - 5           | 87            |
|  | -               |                       |               |                 |                |               |                 |               |               |

Note: Figures in this table may not add up due to rounding.

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NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E BY REGION: FISCAL YEARS 1987 AND 1986 TABLE IV-2

(Amounts in Millions)

| REGIONS            | TOTAL     | AL<br>RDS | PERCENT<br>OF TOTAL | 7 A    | RDA      | RDT&E<br>AWARDS | PERCENT OF<br>TOTAL RDT&E | NT OF<br>RDT&E | REGIONAL RDT&E<br>AS PERCENT OF<br>REGION TOTAL | RDT&E<br>ENT OF<br>TOTAL |
|--------------------|-----------|-----------|---------------------|--------|----------|-----------------|---------------------------|----------------|---|--------------------------|
|                    | FY 1987   | FY 1986   | FY 1987 FY 1986 FY  | / 1986 | FY 1987  | FY 1986         | FY 1986 FY 1987           | FY 1986        | FY 1986 FY 1987                                 | FY 1986                  |
| us. Total          | \$133,282 | \$136,026 | 100.0               | 1000   | \$21,392 | \$18,433        | 100.0                     | 100.0          | 18.1  | 14.3                     |
| Pacific            | 28,930    | 31,731    | 21.7                | 23.3   | 7,732    | 6,324           | 36.1                      | 32.5           | 26.7  | 19.9                     |
| South Attentic     | 25,304    | 22,224    | 18.0                | 16.3   | 2,726    | 2,544           | 12.7                      | 13.1           | 10.8  | 1:                       |
| New England        | 15,606    | 15,748    | 11.7                | 11.6   | 2,687    | 2,491           | 12.6                      | 12.8           | 17.2  | 15.8                     |
| Medite Attentic    | 18,752    | 17,327    | 12.6                | 12.7   | 2,515    | 2,763           | 11.8                      | 14.2           | 16.0  | 15.9                     |
| Mountain           | 8,141     | 6,167     | 6.1                 | 4.5    | 2,396    | 1,842           | 11.2                      | 9.5            | 29.4  | 29.9                     |
| West South Central | 11,685    | 14,099    | 8.8                 | 10.4   | 1,098    | 1,361           | ió<br>ió                  | 7.0            | <b>0</b>  | 6,7                      |
| West North Central | 10,740    | 11,019    | 8.1                 | 8.1    | 935      | 889             | 4 4                       | 4.6            | 8.7   | 8.1                      |
| East North Central | 11,522    | 12,780    | 8.8                 | 7.6    | 813      | 8               | 3.8                       | 7              |   | 60                       |
| East South Central | 4,583     | 4,951     | 3.4                 | 3.6    | 490      | 416             | 2.3                       | 2.1            | 10.7  | 8.4                      |

Note: Figures in this table may not add up due to rounding.

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987

(Amounts in Thousands)

| \$000<br>\$21,392,068<br>331,953   | PERC<br>100 | EDUCATIONAL<br>INSTITUTIONS<br>\$000 PERC    | ONAL                 | OTHER<br>NON-PROFI                 | IR<br>OFIT  | RUSTAF  | SS           |
|--|-------------|--|----------------------|------------------------------------|-------------|---|--------------|
| \$000<br>\$21,392,068<br>331,953<br>3,482  |             | 000\$  | TIONS                | INSTIT                             | TIONS       | FIRMS   | }            |
| \$21,392,<br>331,  | 00          |  | PERCENT              | \$000                              | PERCENT     | \$000   | PERCENT      |
| 331.   | •           | \$1,475,389                                  | 100.0                | \$1,218,385                        | 100.0       | \$18,698,294                                    | 100.0        |
|  | •           | 10,739                                       | <b>L</b> *           | 258<br>599                         | **          |   | 1.7          |
| Massachusetts 2,269,172<br>New Hampshire 39,824<br>Rhode Island 29,720<br>Vermont 13,196 | 97          | 456,192<br>1,689<br>5,452<br>248             | 90<br>9 <del>*</del> | 496,475<br>150<br>0<br>28          | 40.<br>* .* | 1,316,505<br>37,985<br>24,268<br>12,920         | 7.0          |
| TOTAL 2.687,347  | 12.6        | 474,626                                      | 32.2                 | 497,510                            | 40.8        | 1,715,211                                       | 9.2          |
| MIDDLE ATLANTIC New Jersey New York Pennsylvania 593,132                                 | 26.7        | 8,310<br>47,085<br>92,729                    | 9.5.w<br>9.5.w       | 520<br>18, 278<br>8, 196           | * 1.5       | 472,309<br>1,375,519<br>492,207                 | 2.75<br>6.49 |
| TOTAL 2,515,153  | 3 11.8      | 148,124                                      | 10.0                 | 26,994                             | 2.2         | 2,340,035                                       | 12.5         |
| EAST NORTH CENTRAL  Illinois Indiana Michigan Ohio Wisconsin 7,035                       |             | 23,633<br>9,998<br>10,539<br>24,652<br>4,652 | 5<br>6               | 47,413<br>6,167<br>5,732<br>21,205 | ა<br>ღიია∠* | 89,575<br>122,783<br>72,082<br>372,070<br>2,425 |              |
| T0TAL 812,884  | 3.8         | 73,238                                       | 5.0                  | 80,711                             | 9.9         | 658,935   | က<br>က       |

Note: An " in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV - 3. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987

(Amounts in Thousands)

|                              |                    |               | -                           | TYPE OF CON      | CONTRACTOR                       |                     |                   |              |
|------------------------------|--------------------|---------------|-----------------------------|------------------|----------------------------------|---------------------|-------------------|--------------|
| REGION<br>AND<br>STATE       | TOTAL              | 1             | EDUCATIONAL<br>INSTITUTIONS | ONAL             | OTHER<br>NON-PROFI<br>INSTITUTIO | R<br>TOFIT<br>TIONS | BUSINESS<br>FIRMS | SS           |
|                              | \$000              | PERCENT       | \$000                       | PERCENT          | \$000                            | PERCENT             | \$000             | PERCENT      |
| WEST NORTH CENTRAL           |                    |               |                             |                  |                                  |                     |                   |              |
| Iowa                         |                    | <u> </u>      | 4.                          | 4.               | 151                              | ×                   | ຕັ                | œ,           |
| Kansas<br>Minnesota          | 4 r.               | 7.6           | 7.557                       | - <u>'</u> ~     | 0 647                            | * ~                 | -i-               | •            |
| Missouri<br>Nebraska         | 361,044            | <u></u>       | 4,970                       | : . <del>¥</del> | -                                | * °                 | 356,024<br>15,309 | <u>-</u><br> |
| North Dakota<br>South Dakota |                    | <b>* *</b>    | 50<br>44                    | **               | 00                               | 0,0,                |                   | 00           |
| TOTAL                        | 934,938            | 4.4           | 13,444                      | ه.               | 2,848                            | <b>2</b> .          | 918,646           | 4.9          |
| SOUTH ATLANTIC               |                    |               |                             |                  |                                  |                     |                   |              |
| Delaware<br>District of Col  | •                  | <u>-</u> .c   |                             | vi<              | O                                | o.c                 | مآد               |              |
| Florida                      |                    | 2.8           |                             |                  | ŭΔ                               | -<br>ivi            | ·                 | <br>         |
| Georgia                      |                    | ٠             | •                           | ۸i۲              | ა.<br>4 г                        | m.                  | 27.7              | <del>-</del> |
| Maryland<br>North Carolina   |                    | 4<br>U.       | 368, 137<br>12, 965         | 26.<br>67        | 6.076                            | _<br>نام            | 140,840           | ა<br>- დ     |
| South Carolina               |                    | ×             |                             | -                | •                                | 0                   |                   | *            |
| Virginia<br>West Virginia    | 858, 700<br>15,815 | <b>4</b><br>0 | 8,549<br>504                | Ψ.₩              | 89,370<br>0                      | ر.<br>س.و.          | 760,781<br>15,311 | 4            |
| TOTAL                        | 2,726,067          | 12.7          | 450,597                     | 30.5             | 139,741                          | 11.5                | 2,135,729         | 11.4         |
| EAST SOUTH CENTRAL           |                    | 7 [           | 11 102                      | α                |                                  | Ľ                   |                   | -            |
| Kentucky                     | 500                | *             | - 0                         | <u>,</u> ,       | `.                               |                     |                   | ` <b>∺</b> : |
| Mississippi<br>Tennessee     | 3.276              | Ħ .i.         | 1,984<br>6,691              | <u>-</u> .∾.     |                                  | * <sup>0</sup> .    | 110,749           | ×            |
| TOTAL                        | 489,836            | 2.3           | 20 , 782                    | 1.4              | 5,784                            | ινί                 | 463,270           | 2.5          |

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987

|   |  |  | <u></u>   | TYPE OF CON         | CONTRACTOR                           |                                 |  |                          |
|---|--|--|---|---------------------|--------------------------------------|---------------------------------|--|--------------------------|
| REGION<br>AND<br>STATE  | TOTAL  | ),<br>   | EDUCATIONAL<br>INSTITUTIONS                           | ONAL                | OTHER NON-PROFIT INSTITUTIONS        | R<br>OFIT<br>TIONS              | BUSINESS<br>FIRMS  | S                        |
|   | \$000  | PERCENT  | \$000   | PERCENT             | \$000                                | PERCENT                         | 000\$  | PERCENT                  |
| WEST SOUTH CENTRAL<br>Arkansas<br>Louisiana<br>Oklahoma<br>Texas  | 2,500<br>5,546<br>5,889<br>1,083,794                             | *** <u>.</u>   | 344<br>2,893<br>1,563<br>52,820                       | % <del>*</del><br>% | 0<br>0<br>97<br>10,964               | ခ.ဗ. <mark>*</mark> စ.          | 2,156<br>2,653<br>4,229<br>1,020,010                       | *** n                    |
| TOTAL   | 1,097,729  | 5.1  | 57,620  | 3.9                 | 11,061                               | o.                              | 1,029,048  | 5.5                      |
| MOUNTAIN Arizona Colorado Idaho Montana Nevada New Mexico Utah    | 189,384<br>1,865,947<br>55<br>548<br>7,829<br>183,483<br>147,950 | 80<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0 | 8 958<br>8 858<br>269 269<br>17 333<br>672            | <del>***</del>      | 487<br>135<br>0<br>0<br>1,024<br>129 | ** 000-*0                       | 178,977<br>1.856,954<br>279<br>7,560<br>153,929<br>130,486 | oolo ##<br>-o            |
| TOTAL   | 2,395,868  | 11.2   | 65,908  | 4.5                 | 1,775                                | -                               | 2,328,185  | 12.5                     |
| PACIFIC<br>Alaska<br>California<br>Hawaii<br>Oregon<br>Washington | 754<br>6,518,644<br>8,694<br>11,328<br>1,192,826<br>7,732,246    | 30.5<br>5.1<br>36.1  | 754<br>142.981<br>1.422<br>7.729<br>18.164<br>171.050 | 9.7                 | 451,144<br>0<br>35<br>782<br>451,961 | 37.0<br>37.0<br>*<br>.1<br>37.1 | 5,924,519<br>7,272<br>3,564<br>1,173,880<br>7,109,235      | 31.7<br>**<br>6.3<br>8.0 |
|   |  |  |   |                     |                                      |                                 |  |                          |

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV -4. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1986

(Amounts in Thousands)

|   |  | ı          | -  | TYPE OF CO   | CONTRACTOR                       | !                | i .  |                    |
|---|--|------------|--|--------------|----------------------------------|------------------|--|--------------------|
| REGION<br>AND<br>STATE                                    | TOTAL  | ا ا        | EDUCATIONAL<br>INSTITUTIONS                  | ONAL         | OTHER<br>NON-PROFI<br>INSTITUTIO | SOFIT<br>TIONS   | BUSINESS<br>FIRMS                                    | 83.                |
|   | \$000  | PERCENT    | \$000  | PERCENT      | \$000                            | PERCENT          | \$000  | PERCENT            |
| U. S. TOTAL   | \$19,433,437                                     | 100.0      | \$1,408,232                                  | 100.0        | \$1,194,947                      | 100.0            | \$16,830,258   | 100.0              |
| NEW ENGLAND<br>Connecticut                                |  | *          | 6.197  | 4.*          | 160                              | **               |  | 7.<br>S.           |
| Massachusetts<br>New Hampshire<br>Rhode Island<br>Vermont | 2, 102, 364<br>84, 396<br>23, 419<br>8, 948      | 84-        | 410, 283<br>2,514<br>8,625<br>318            | 29.<br>1.52. | 532, 934<br>292<br>0             | 4<br>4<br>0<br>0 | 1, 159, 147<br>81, 590<br>14, 794<br>8, 630          | ်<br>စည်း <u>-</u> |
| TOTAL   | 2,491,174  | 12.8       | 428,126                                      | 30.4         | 533,552                          | 44.7             | 1,529,496  | <b>9</b> . 1       |
| MIDDLE ATLANTIC<br>New Jersey<br>New York<br>Pennsylvania | 480,799<br>1,743,702<br>538,072                  | 999<br>808 | 10,448<br>47,282<br>87,971                   |              | 33,049<br>7,215                  | * %<br>& %       | 469,944<br>1,663,371<br>442,886                      | 2.9.2<br>8.9.6     |
| TOTAL   | 2,762,573  | 14.2       | 145,701                                      | 10.3         | 40,671                           | 3.4              | 2,576,201  | 15.3               |
| EAST NORTH CENTRAL Illinois Indiana Michigan Ohio         | 131,750<br>85,030<br>160,555<br>417,406<br>8,879 | *<br>4%=   | 20,306<br>7,014<br>10,674<br>26,528<br>5,446 | 40004        | 55,063<br>294<br>9,341<br>20,799 | 4.<br>8          | 56, 381<br>77, 722<br>140, 540<br>370, 079<br>3, 363 |                    |
| TOTAL   | 803,620  | 4.1        | 896'69                                       | 5.0          | 85,567                           | 7.2              | 648,085  | 3.9                |

Note: An " in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.

PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1986

(Amounts in Thousands)

|   |  |                    | ,-   | TYPE OF CON | CONTRACTOR                          |                         |   |            |
|---|--|--------------------|--|-------------|-------------------------------------|-------------------------|---|------------|
| REGION<br>AND<br>STATE  | TOTA   | ٦٢                 | EDUCATIONAL<br>INSTITUTIONS                          | TIONS       | OTHER<br>NON-PROFIT<br>INSTITUTIONS | R<br>OFIT<br>TIONS      | BUSINES   | SS         |
|   | \$000  | PERCENT            | 000\$  | PERCENT     | \$000                               | PERCENT                 | \$000   | PERCENT    |
| WEST NORTH CENTRAL<br>Iowa<br>Kansas<br>Kansas<br>Minnesota<br>Missouri<br>Nebraska<br>North Dakota<br>South Dakota | 148,334<br>67,362<br>284,685<br>375,511<br>12,648<br>520 | დო <u>ი</u> თ. ★ ¥ | 83,228<br>3,1305<br>3,000<br>3,000<br>8,000<br>6,000 | 444         | 178<br>2.559<br>507<br>0            | ** <sup>0</sup> **      | 144 851<br>65,220<br>278,934<br>371,214<br>12,339 | 0.47°C'-0  |
| TOTAL   | 889,118  | 4.6                | 12,856   | 6.          | 3,244                               | . <i>w</i>              | 873,018   | . ru       |
| SOUTH ATLANTIC Delaware District of Col Florida Georgia   | 9.338<br>9.01914   | * %                | <b>–</b> N − N                                       |             | 233                                 | 0.0%                    | 7 78<br>16,72<br>93,53                            |            |
| Maryland<br>North Carolina<br>South Carolina<br>Virginia<br>West Virginia   | 924,635<br>131,882<br>4,752<br>664,075<br>1,048          | 4                  | 330,481<br>10,730<br>2,052<br>8,085                  |             |                                     | -0,9, <sub>4</sub> ,0,0 | 24 024<br>579 375<br>113 725<br>2 636<br>581 345  |            |
| TOTAL   | 2,544,195  | 13.1               | 411,845  | 29.2        | 112,475                             | <b>6 4</b> .            | 2,019,875   | 12.0       |
| EAST SOUTH CENTRAL<br>Alabama<br>Kentucky<br>Mississippi<br>Tennessee   | 308,278<br>2,612<br>3,341<br>101,433                     | <u> </u>           | 8 768<br>1 028<br>1 905<br>2 250                     | àù          | 5,079<br>0<br>0<br>147              | 400                     | 294,431<br>1,584<br>1,436<br>99,036               | _**<br>_** |
| TOTAL   | 415,664  | 2.1                | 13,951   | 1.0         | 5,226                               | 4                       | 396,487   | 2.4        |

DITERSON TENNON TONOSSON PRODUCES BELLECON BULLECON PERCENSES BOSSON DOFFICE TRANSPORT

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1986

|   |   |                    | 1  | TYPE OF CON   | CONTRACTOR                          |                    |  |            |
|---|---|--------------------|--|---------------|-------------------------------------|--------------------|--|------------|
| REGION<br>AND<br>STATE  | TOTAL                                     | ب                  | EDUCATIONAL<br>INSTITUTIONS                | ONAL          | OTHER<br>NON-PROFIT<br>INSTITUTIONS | R<br>OFIT<br>TIONS | BUSINESS<br>FIRMS                      | SS         |
|   | \$000                                     | PERCENT            | \$000                                      | PERCENT       | \$000                               | PERCENT            | 000\$                                  | PERCENT    |
| WEST SOUTH CENTRAL<br>Arkansas<br>Louisiana                       | 999                                       | **                 |  | * .           | 737                                 | <b>-</b> *         |  | **         |
| Oklahoma<br>Texas   | 1,349,179                                 | * 6.9              | 57, 181                                    | 4.            | 183<br>10, 798                      | * °.               | 4,093<br>1,281,200                     | <b>*</b> 2 |
| TOTAL   | 1,361,315                                 | 7.0                | 62,347                                     | 4.4           | 11,782                              | 1.0                | 1,287,186                              | 7.6        |
| MOUNTAIN<br>Arizona<br>Colorado<br>Idaho                          | 278,838<br>1,277,544                      | - 9<br>4.90        | 10,802<br>9,035                            | <u> ထက်ဝ</u>  | 551<br>114                          | **                 | 267,485<br>1,268,395<br>0              | 1.6        |
| Montana<br>Nevada<br>New Mexico<br>Utah<br>Wyoming                | 302<br>3 439<br>168 549<br>112 579<br>451 | * * · · *          | 206<br>387<br>43,438<br>17,604<br>451      | ** <u>~</u> ~ | 0<br>10<br>165<br>0                 | 00<br>***          | 96<br>3,052<br>125,010<br>94,810       | ** ~ 60    |
| TOTAL   | 1,841,702                                 | 9.5                | 81,923                                     | 5.8           | 931                                 | <del>-</del> .     | 1,758,848                              | 10.5       |
| PACIFIC<br>Alaska<br>California<br>Hawaii<br>Oregon<br>Washington | 5,785,452<br>2,899<br>7,889<br>527,422    | 29.8<br>***<br>2.7 | 414<br>154 893<br>1 451<br>5 965<br>18 792 | *             | 398,581<br>0<br>39<br>2,879         | 33.<br>4.0.*<br>2. | 5,231,978<br>1,448<br>1,885<br>505,751 |            |
| TOTAL   | 6,324,076                                 | 32.5               | 181,515                                    | 12.9          | 401,499                             | 33.6               | 5,741,062                              | 34.1       |
|   |   |                    |  |               |                                     |                    |  |            |

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1985

(Amounts in Thousands)

|   |   |                |  | TYPE OF CO   | CONTRACTOR                            |                         |   |            |
|---|---|----------------|--|--|---------------------------------------|-------------------------|---|------------|
| REGION<br>AND<br>STATE                                    | TOTAL   | ור             | EDUCATIONAL<br>INSTITUTIONS                  | TIONAL   | OTHER<br>NON-PROFI<br>INSTITUTIO      | ER<br>ROFIT<br>UTIONS   | BUSINESS<br>FIRMS                                   | SS         |
|   | 000\$   | PERCENT        | 000\$  | PERCENT  | \$000                                 | PERCENT                 | \$000   | PERCENT    |
| U. S. TOTAL   | \$18,626,404                                      | 100.0          | \$1,288,150                                  | 100.0  | \$1,157,730                           | 100.0                   | \$16,180,524  | 0.001      |
| NEW ENGLAND<br>Connecticut                                |   | <del>.</del> . | 7.123  | Φ,   | 171                                   | * *                     | 226,475   | 4.         |
| Massachusetts<br>New Hampshire<br>Rhode Island<br>Vermont | 2, 125, 930<br>50, 474<br>34, 041<br>6, 790       | =<br>400,4     | 397, 845<br>1,948<br>6,844<br>128            | 00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00<br>00 | 551,638<br>261<br>31<br>29            | 47. <del>6</del><br>*** | 1,176,447<br>1,176,447<br>48,265<br>27,166<br>6,633 | **         |
| TOTAL   | 2,456,401   | 13.2           | 414,038                                      | 32.1   | 552,428                               | 47.7                    | 1,489,935   | 9.2        |
| MIDDLE ATLANTIC<br>New Jersey<br>New York<br>Pennsylvania | 640,589<br>1,594,241<br>419,881                   | £862<br>€66    | 7,963<br>41,254<br>68,143                    | 9.00<br>9.00<br>9.00<br>9.00<br>9.00<br>9.00<br>9.00<br>9.00               | 31,853<br>6,281                       | 2 ×                     | 632,371<br>1,521,134<br>345,457                     | 600<br>04- |
| TOTAL   | 2,654,711   | 14.3           | 117,360                                      | 1.6  | 38, 389                               | ю.<br>В                 | 2,498,962   | 15.4       |
| EAST NORTH CENTRAL Illinois Indiana Michigan Ohio         | 120 705<br>81 271<br>187 849<br>375 139<br>14 460 | 6400-          | 15,997<br>5,056<br>10,985<br>28,832<br>8,738 | 0<br>0400r   | 45,940<br>505<br>9,257<br>18,054<br>0 | 4* -<br>0* 800          | 58,768<br>75,710<br>167,607<br>328,253<br>5,722     |            |
| TOTAL   | 779,424   | 4.2            | 809'69                                       | <b>7</b> .   | 73,756                                | 4.9                     | 636,060   | 9.<br>6.   |

Note: An \* in the percent column represents a figure of less than 0.05 percent. Percontages may not add due to rounding.

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1985

| REGION<br>AND<br>STATE                   | TOTAL                         | ļ ,          | EDUCATIONAL<br>INSTITUTIONS | ONAL           | OTHER<br>NON-PROFI<br>INSTITUTIO | FIT              | BUSINESS<br>FIRMS             | 8            |
|--|-------------------------------|--------------|-----------------------------|----------------|----------------------------------|------------------|-------------------------------|--------------|
|  | \$000                         | PERCENT      | \$000                       | PERCENT        | 000\$                            | PERCENT          | 000\$                         | PERCENT      |
| WEST NORTH CENTRAL IOWA                  | 3,1                           | w.           | <u></u>                     | w.             | 118                              | *                | ω.<br>ω.                      | w.           |
| Kansas<br>Minnesota<br>Microsota         | 114,127<br>289,437<br>465,616 |              |                             | —ં <b>ખં</b> ૮ | 372<br>1,974<br>785              | * <sup>7;-</sup> | 111,837<br>283,544<br>862,023 |              |
| Nebraska<br>North Dakota<br>South Dakota | 9,610                         | · · * *      | -                           | · · * *        | 9000                             | -000             | 100                           | **           |
| TOTAL                                    | 932,310                       | 5.0          | 13,420                      | 1.0            | 3,210                            | m                | 915,680                       | 5.7          |
| SOUTH ATLANTIC                           | ,                             | *            | 062                         |                | 7                                | *                |                               | *            |
| District of Col<br>Florida               | 38,509                        | 27.          | N W IN                      |                | 9,957                            | + <sup>⊙</sup> * | 20,935<br>20,915<br>491,951   | 3.0          |
| Georgia                                  | ار الم                        |              |                             | 3.1            | <b>1</b> 07 –                    | <b>-</b> .o      | က်ထ                           |              |
| North Carolina                           | <br>                          | · #          | יישיי                       |                | . m                              | بنياح            | 32.                           |              |
| Virginia<br>West Virginia                |                               | 4*           | 6,985                       | ¥              | 67,176                           | က<br>စစ်ခ        | 681,002<br>624                | <b>4</b> *   |
| TOTAL                                    | 2,456,133                     | 13.2         | 397,809                     | 30.9           | 91,331                           | 7.9              | 1,966,993                     | 12.2         |
| EAST SOUTH CENTRAL                       | ~                             | <u>-</u>     |                             | •              | A 253                            | •                |                               | -            |
| Kentucky                                 |                               | <u>-</u> ₩ 1 | 200                         | ţ.—.•          | 930                              | r-,              | 2,616                         | <u>.</u> ₩ 1 |
| Mississippi<br>Tennessee                 | ñФ                            | <b>,</b> 6   |                             |                | 106                              | • <b>*</b>       | 102,062                       | <b>,</b> 9.  |
| TOTAL                                    | 299, 289                      | 1.6          | 9,477                       | 7.             | 5,329                            | ιν̈́             | 284,483                       | <b>8</b> .   |

## PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE TABLE IV -5. NET VALUE AND PERCENT DISTRIBUTION OF DOD ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1985

|  |  |                | <b>—</b>   | TYPE OF CON                            | CONTRACTOR                          |                        |  |              |
|--|--|----------------|--|--|-------------------------------------|------------------------|--|--------------|
| REGION<br>AND<br>STATE   | TOTAL  | 7              | EDUCATIONAL<br>INSTITUTIONS                        | ONAL                                   | OTHER<br>NON-PROFIT<br>INSTITUTIONS | R<br>OFIT<br>TIONS     | BUSINESS<br>FIRMS  | SS           |
|  | \$000  | PERCENT        | \$000  | PERCENT                                | \$000                               | PERCENT                | \$000  | PERCENT      |
| WEST SOUTH CENTRAL<br>Arkansas<br>Louisiana<br>Oklahoma<br>Texas                               | 3,695<br>3,068<br>4,913<br>915,753                           | ****           | 454<br>  515<br>  693<br>  845                     | * ~~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ | 50<br>50<br>0<br>13,558             | 0**[                   | 3,241<br>1,503<br>3,220<br>853,350                               | ***.<br>     |
| TOTAL  | 927,429  | 5.0            | 52,507   | 4.1                                    | 13,608                              | 1.2                    | 861,314  | 5.3          |
| MOUNTAIN<br>Arizona<br>Colorado<br>Idaho<br>Montana<br>Nevada<br>New Mexico<br>Utah<br>Wyoming | 226,664<br>691,588<br>0<br>303<br>143,239<br>230,8439<br>304 | ***<br>2.0.*** | 9 348<br>6 711<br>27 0<br>33 298<br>18 7295<br>307 | ∠::.**<br>-:::0<br>-:::0<br>-:::0      | 44<br>48<br>80000-80                | ** * * *               | 216 868<br>684, 391<br>0<br>32<br>4, 952<br>109, 963<br>212, 048 | -4           |
| TOTAL  | 1,298,296  | 7.0            | 68,959   | 5.4                                    | 1,083                               | <del>-</del> .         | 1,228,254  | 7.6          |
| PACIFIC<br>Alaska<br>California<br>Hawaii<br>Oregon<br>Washington                              | •  | 3 × 3 ×        | 120, 649<br>2, 329<br>4, 142<br>17, 405            | 4 00 - 1                               | 377, 784<br>0<br>0<br>812           | 32.6<br>.0<br>.0<br>.0 | 5,337,516<br>8,368<br>1,672<br>951,287                           | 33.0<br>** 9 |
| TOTAL  | 6,822,411  | 36.6           | 144,972  | E. I                                   | 378,596                             | 32.7                   | 6,298,843  | 38°.9        |

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